

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2017**

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_**

Commission File Number: 333-213043

**Blackstone**

**Blackstone Real Estate Income Trust, Inc.**

(Exact name of Registrant as specified in its charter)

**Maryland**  
(State or other jurisdiction of  
incorporation or organization)

**81-0696966**  
(I.R.S. Employer  
Identification No.)

**345 Park Avenue**  
**New York, New York 10154**  
(Address of principal executive offices) (Zip Code)  
**(212) 583-5000**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input checked="" type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. Yes  No

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act. Yes  No

As of August 11, 2017, there were 88,132,022 outstanding shares of Class S common stock, 20,584,019 outstanding shares of Class I common stock, 635,802 outstanding shares of Class D common stock, and 1,117,944 outstanding shares of Class T common stock.

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

**Blackstone Real Estate Income Trust, Inc.**  
**Consolidated Balance Sheets (Unaudited)**  
(in thousands, except share and per share data)

	June 30, 2017	December 31, 2016
<b>Assets</b>		
Investments in real estate, net	\$ 1,430,515	\$ —
Investments in real estate-related securities	291,549	—
Cash and cash equivalents	31,296	200
Restricted cash	92,861	—
Intangible assets, net	77,596	—
Other assets	10,781	—
<b>Total assets</b>	<b>\$ 1,934,598</b>	<b>\$ 200</b>
<b>Liabilities and Equity</b>		
Mortgage notes, term loan, and revolving credit facility, net	\$ 717,072	\$ —
Repurchase agreements	169,583	—
Affiliate line of credit	43,708	—
Subscriptions received in advance	88,657	—
Due to affiliates	68,492	86
Accounts payable, accrued expenses, and other liabilities	46,636	29
<b>Total liabilities</b>	<b>\$ 1,134,148</b>	<b>\$ 115</b>
Commitments and contingencies	—	—
<b>Equity</b>		
Preferred stock, \$0.01 par value per share, 100,000,000 shares authorized; none issued and outstanding as of June 30, 2017 and December 31, 2016	—	—
Common stock — Class S shares, \$0.01 par value per share, 500,000,000 shares authorized; 71,382,151 and no shares issued and outstanding as of June 30, 2017 and December 31, 2016, respectively	714	—
Common stock — Class T shares, \$0.01 par value per share, 500,000,000 shares authorized; 13,460 and no shares issued and outstanding as of June 30, 2017 and December 31, 2016, respectively	—	—
Common stock — Class D shares, \$0.01 par value per share, 500,000,000 shares authorized; 216,570 and no shares issued and outstanding as of June 30, 2017 and December 31, 2016, respectively	2	—
Common stock — Class I shares, \$0.01 par value per share, 500,000,000 shares authorized; 17,318,240 and 20,000 shares issued and outstanding as of June 30, 2017 and December 31, 2016, respectively	173	—
Additional paid-in capital	827,914	200
Accumulated deficit and cumulative distributions	(28,353)	(115)
<b>Total equity</b>	<b>800,450</b>	<b>85</b>
<b>Total liabilities and equity</b>	<b>\$ 1,934,598</b>	<b>\$ 200</b>

See accompanying notes to consolidated financial statements.

**Blackstone Real Estate Income Trust, Inc.**  
**Consolidated Statements of Operations (Unaudited)**  
(in thousands, except share and per share data)

	Three Months Ended		Six Months		For the Period
	June 30,		Ended		March 2, 2016
	2017	2016	June 30,	June 30,	(date of initial capitalization) through June 30,
	2017	2016	2017	2016	2016
<b>Revenues</b>					
Rental revenue	\$ 21,230	\$ —	\$ 22,128	\$ —	\$ —
Tenant reimbursement income	2,206	—	2,273	—	—
Hotel revenue	3,748	—	5,174	—	—
Other revenue	1,155	—	1,208	—	—
<b>Total revenues</b>	<b>28,339</b>	<b>—</b>	<b>30,783</b>	<b>—</b>	<b>—</b>
<b>Expenses</b>					
Rental property operating	9,389	—	9,694	—	—
Hotel operating	2,109	—	2,949	—	—
General and administrative	1,567	—	4,253	—	—
Performance participation allocation	5,241	—	5,241	—	—
Depreciation and amortization	23,696	—	24,786	—	—
<b>Total expenses</b>	<b>42,002</b>	<b>—</b>	<b>46,923</b>	<b>—</b>	<b>—</b>
<b>Other income (expense)</b>					
Income from real estate-related securities	2,543	—	3,409	—	—
Interest income	117	—	382	—	—
Interest expense	(5,541)	—	(5,547)	—	—
Other expenses	(28)	—	(28)	—	—
<b>Total other (expense) income</b>	<b>(2,909)</b>	<b>—</b>	<b>(1,784)</b>	<b>—</b>	<b>—</b>
<b>Net loss before income tax</b>	<b>(16,572)</b>	<b>—</b>	<b>(17,924)</b>	<b>—</b>	<b>—</b>
<b>Income tax expense</b>	<b>(129)</b>	<b>—</b>	<b>(44)</b>	<b>—</b>	<b>—</b>
<b>Net loss</b>	<b>\$ (16,701)</b>	<b>\$ —</b>	<b>\$ (17,968)</b>	<b>\$ —</b>	<b>\$ —</b>
<b>Net loss per share of common stock — basic and diluted</b>	<b>\$ (0.22)</b>	<b>\$ —</b>	<b>\$ (0.31)</b>	<b>\$ —</b>	<b>\$ —</b>
<b>Weighted-average shares of common stock outstanding, basic and diluted</b>	<b>76,595,994</b>	<b>20,000</b>	<b>57,060,077</b>	<b>20,000</b>	<b>20,000</b>

*See accompanying notes to consolidated financial statements.*

**Blackstone Real Estate Income Trust, Inc.**  
**Consolidated Statement of Changes in Equity (Unaudited)**  
**(in thousands)**

	Par Value				Additional Paid-In Capital	Accumulated Deficit and Cumulative Distributions	Total Equity
	Common Stock Class S	Common Stock Class T	Common Stock Class D	Common Stock Class I			
<b>Balance at December 31, 2016</b>	\$ —	\$ —	\$ —	\$ —	\$ 200	\$ (115)	\$ 85
Common stock issued	711	—	2	172	893,765	—	894,650
Distribution reinvestment	3	—	—	1	4,266	—	4,270
Offering costs	—	—	—	—	(70,369)	—	(70,369)
Amortization of restricted stock grant	—	—	—	—	52	—	52
Net loss	—	—	—	—	—	(17,968)	(17,968)
Distributions declared on common stock	—	—	—	—	—	(10,270)	(10,270)
<b>Balance at June 30, 2017</b>	<u>\$ 714</u>	<u>\$ —</u>	<u>\$ 2</u>	<u>\$ 173</u>	<u>\$ 827,914</u>	<u>\$ (28,353)</u>	<u>\$ 800,450</u>

*See accompanying notes to consolidated financial statements.*

**Blackstone Real Estate Income Trust, Inc.**  
**Consolidated Statements of Cash Flows (Unaudited)**  
(in thousands)

	Six Months Ended June 30, 2017	For the Period March 2, 2016 (date of initial capitalization) through June 30, 2016
<b>Cash flows from operating activities:</b>		
Net loss	\$ (17,968)	—
<b>Adjustments to reconcile net loss to net cash provided by operating activities:</b>		
Depreciation and amortization	24,786	—
Unrealized gain on changes in fair value of real estate-related securities	(1,635)	—
Realized loss on settlement of real estate-related securities	177	—
Straight-line rent adjustment	(567)	—
Amortization of above- and below-market lease intangibles	(365)	—
Amortization of below-market and prepaid ground lease intangible	77	—
Amortization of deferred financing costs	269	—
Amortization of restricted stock grant	52	—
Bad debt expense	154	—
<b>Change in assets and liabilities:</b>		
(Increase) / decrease in other assets	(6,277)	—
Increase / (decrease) in due to affiliates	7,634	—
Increase / (decrease) in accounts payable, accrued expenses, and other liabilities	13,147	—
<b>Net cash provided by operating activities</b>	<u>19,484</u>	<u>—</u>
<b>Cash flows from investing activities:</b>		
Acquisitions of real estate	(1,509,640)	—
Capital improvements to real estate	(461)	—
Pre-acquisition costs	(1,123)	—
Purchase of real estate-related securities	(300,040)	—
Proceeds from settlement of real estate-related securities	16,596	—
<b>Net cash used in investing activities</b>	<u>(1,794,668)</u>	<u>—</u>
<b>Cash flows from financing activities:</b>		
Proceeds from issuance of common stock	894,650	—
Offering costs paid	(10,102)	—
Subscriptions received in advance	88,657	—
Borrowings from mortgage notes, term loan, and revolving credit facility	723,304	—
Borrowings under repurchase agreements	182,154	—
Settlement of repurchase agreements	(12,571)	—
Borrowings from affiliate line of credit	178,208	—
Repayments on affiliate line of credit	(134,500)	—
Payment of deferred financing costs	(8,742)	—
Distributions	(1,917)	—
<b>Net cash provided by financing activities</b>	<u>1,899,141</u>	<u>—</u>
<b>Net change in cash and cash equivalents and restricted cash</b>	<u>123,957</u>	<u>—</u>
<b>Cash and cash equivalents and restricted cash, beginning of period</b>	<u>\$ 200</u>	<u>\$ 200</u>
<b>Cash and cash equivalents and restricted cash, end of period</b>	<u>\$ 124,157</u>	<u>\$ 200</u>
<b>Reconciliation of cash and cash equivalents and restricted cash to the consolidated balance sheet:</b>		
Cash and cash equivalents	\$ 31,296	\$ 200
Restricted cash	92,861	—
Total cash and cash equivalents and restricted cash	<u>\$ 124,157</u>	<u>\$ 200</u>
<b>Non-cash investing and financing activities:</b>		
Assumption of other liabilities in conjunction with acquisitions of real estate	\$ 10,459	—
Accrued capital expenditures and acquisition related costs	\$ 1,003	—
Accrued pre-acquisition costs	\$ 585	—

Accrued distributions	\$ 4,083	—
Accrued stockholder servicing fee due to affiliate	\$ 53,385	—
Accrued offering costs due to affiliate	\$ 6,882	—
Distribution reinvestment	\$ 4,270	—
Payable for real-estate related securities	\$ 6,647	—
Accrued deferred financing costs	\$ 142	—

*See accompanying notes to consolidated financial statements.*

**Blackstone Real Estate Income Trust, Inc.**  
**Notes to Consolidated Financial Statements**  
**(Unaudited)**

**1. Organization and Business Purpose**

Blackstone Real Estate Income Trust, Inc. (the “Company”) was formed on November 16, 2015 as a Maryland corporation and intends to qualify as a real estate investment trust (“REIT”) for U.S. federal income tax purposes commencing with the taxable year ending December 31, 2017. The Company was organized to invest primarily in stabilized income-oriented commercial real estate in the United States and to a lesser extent, invest in real estate-related securities. The Company is the sole general partner of BREIT Operating Partnership, L.P., a Delaware limited partnership (“BREIT OP”). BREIT Special Limited Partner L.L.C. (the “Special Limited Partner”), a wholly-owned subsidiary of The Blackstone Group L.P. (together with its affiliates, “Blackstone”), owns a special limited partner interest in BREIT OP. Substantially all of the Company’s business is conducted through BREIT OP. The Company and BREIT OP are externally managed by BX REIT Advisors L.L.C. (the “Adviser”), an affiliate of Blackstone.

The Company has registered with the Securities and Exchange Commission (the “SEC”) an offering of up to \$5.0 billion in shares of common stock, consisting of up to \$4.0 billion in shares in its primary offering and up to \$1.0 billion in shares pursuant to its distribution reinvestment plan (the “Offering”). The Company intends to sell any combination of four classes of shares of its common stock, with a dollar value up to the maximum aggregate amount of the Offering. The share classes have different upfront selling commissions, dealer manager fees and ongoing stockholder servicing fees. As of January 1, 2017, the Company had satisfied the minimum offering requirement and the Company’s board of directors authorized the release of proceeds from escrow. As of June 30, 2017, the Company issued and sold 88,930,421 shares of the Company’s common stock (consisting of 71,382,151 Class S shares, 17,318,240 Class I shares, 216,570 Class D shares, and 13,460 Class T shares). The Company intends to continue selling shares on a monthly basis.

As of June 30, 2017, the Company owned ten investments in real estate and had twelve positions in commercial mortgage-backed securities (“CMBS”). The Company currently operates in five reportable segments: Multifamily, Industrial, Hotel, and Retail Properties, and investments in Real Estate-Related Securities. Financial results by segment are reported in Note 14 — Segment Reporting.

**2. Summary of Significant Accounting Policies**

**Basis of Presentation**

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) for interim financial information and the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. All intercompany transactions have been eliminated in consolidation. The consolidated financial statements, including the notes thereto, are unaudited and exclude some of the disclosures required in audited financial statements. Management believes it has made all necessary adjustments, consisting of only normal recurring items, so that the consolidated financial statements are presented fairly and that estimates made in preparing its consolidated financial statements are reasonable and prudent. The accompanying unaudited consolidated interim financial statements should be read in conjunction with the audited consolidated financial statements included in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2016 filed with the SEC.

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the balance sheet. Actual results could differ from those estimates.

**Cash and Cash Equivalents**

Cash and cash equivalents represent cash held in banks, cash on hand, and liquid investments with original maturities of three months or less. The Company may have bank balances in excess of federally insured amounts; however, the Company deposits its cash and cash equivalents with high credit-quality institutions to minimize credit risk.

**Restricted Cash**

Restricted cash primarily consists of cash received for subscriptions prior to the date in which the subscriptions are effective. The Company’s restricted cash is held primarily in a bank account controlled by the Company’s transfer agent but in the name of the Company. The amount of \$88.7 million as of June 30, 2017 represents proceeds from subscriptions received in advance and is classified as restricted cash.



## Investments in Real Estate

In accordance with the guidance for business combinations, the Company determines whether the acquisition of a property qualifies as a business combination, which requires that the assets acquired and liabilities assumed constitute a business. If the property acquired is not a business, the Company accounts for the transaction as an asset acquisition. The Company has early adopted Accounting Standards Update 2017-01 — Clarifying the Definition of a Business (“ASU 2017-01”). ASU 2017-01 states that when substantially all of the fair value of the gross assets to be acquired is concentrated in a single identifiable asset or group of similar identifiable assets, the asset or set of assets is not a business. All property acquisitions to date have been accounted for as asset acquisitions.

Whether the acquisition of a property acquired is considered a business combination or asset acquisition, the Company recognizes the identifiable assets acquired, the liabilities assumed, and any non-controlling interest in the acquired entity. In addition, for transactions that are business combinations, the Company evaluates the existence of goodwill or a gain from a bargain purchase. The Company expenses acquisition-related costs associated with business combinations as they are incurred. The Company capitalizes acquisition-related costs associated with asset acquisitions.

Upon acquisition of a property, the Company assesses the fair value of acquired tangible and intangible assets (including land, buildings, tenant improvements, “above-market” and “below-market” leases, acquired in-place leases, other identified intangible assets and assumed liabilities) and allocates the purchase price to the acquired assets and assumed liabilities. The Company assesses and considers fair value based on estimated cash flow projections that utilize discount and/or capitalization rates that it deems appropriate, as well as other available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known and anticipated trends, and market and economic conditions.

The fair value of the tangible assets of an acquired property considers the value of the property as if it were vacant. The Company also considers an allocation of purchase price of other acquired intangibles, including acquired in-place leases that may have a customer relationship intangible value, including (but not limited to) the nature and extent of the existing relationship with the tenants, the tenants’ credit quality and expectations of lease renewals. Based on its acquisitions to date, the Company’s allocation to customer relationship intangible assets has not been material.

The Company records acquired above-market and below-market leases at their fair values (using a discount rate which reflects the risks associated with the leases acquired) equal to the difference between (1) the contractual amounts to be paid pursuant to each in-place lease and (2) management’s estimate of fair market lease rates for each corresponding in-place lease, measured over a period equal to the remaining term of the lease for above-market leases and the initial term plus the term of any below-market fixed rate renewal options for below-market leases. Other intangible assets acquired include amounts for in-place lease values that are based on the Company’s evaluation of the specific characteristics of each tenant’s lease. Factors to be considered include estimates of carrying costs during hypothetical expected lease-up periods considering current market conditions, and costs to execute similar leases. In estimating carrying costs, the Company includes real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods, depending on local market conditions. In estimating costs to execute similar leases, the Company considers leasing commissions, legal and other related expenses.

The amortization of acquired above-market and below-market leases is recorded as an adjustment to rental revenue on the consolidated statements of operations. The amortization of in-place leases is recorded as an adjustment to depreciation and amortization expense on the consolidated statements of operations. The amortization of below-market and pre-paid ground leases are recorded as an adjustment to hotel or rental property operating expenses, as applicable, on the consolidated statements of operations.

The cost of buildings and improvements includes the purchase price of the Company’s properties and any acquisition-related costs, along with any subsequent improvements to such properties. The Company’s investments in real estate are stated at cost and are generally depreciated on a straight-line basis over the estimated useful lives of the assets as follows:

<b>Description</b>	<b>Depreciable Life</b>
Building	30 - 40 years
Building- and land-improvements	10 years
Furniture, fixtures and equipment	1 - 7 years
Lease intangibles	Over lease term

Significant improvements to properties are capitalized. When assets are sold or retired, their costs and related accumulated depreciation are removed from the accounts with the resulting gains or losses reflected in net income or loss for the period.

Repairs and maintenance are expensed to operations as incurred and are included in property and hotel operating expenses on the Company’s consolidated statements of operations.

The Company's management reviews its real estate properties for impairment each quarter or when there is an event or change in circumstances that indicates an impaired value. If the carrying amount of the real estate investment is no longer recoverable and exceeds the fair value such investment, an impairment loss is recognized. The impairment loss is recognized based on the excess of the carrying amount of the asset over its fair value. The evaluation of anticipated future cash flows is highly subjective and is based in part on assumptions regarding future occupancy, rental rates and capital requirements that could differ materially from actual results. Since cash flows on real estate properties considered to be "long-lived assets to be held and used" are considered on an undiscounted basis to determine whether an asset has been impaired, the Company's strategy of holding properties over the long term directly decreases the likelihood of recording an impairment loss. If the Company's strategy changes or market conditions otherwise dictate an earlier sale date, an impairment loss may be recognized and such loss could be material to the Company's results. If the Company determines that an impairment has occurred, the affected assets must be reduced to their fair value, less cost to sell. During the period presented, no such impairment occurred.

#### **Deferred Charges**

The Company's deferred charges include financing and leasing costs. Deferred financing costs include legal, structuring, and other loan costs incurred by the Company for its financing agreements. Deferred financing costs related to the Company's mortgage notes and term loan are recorded as an offset to the related liability and amortized over the term of the financing instrument. Deferred financing costs related to the Company's revolving credit facility and affiliate line of credit are recorded as a component of other assets and amortized over the term of the financing agreement. Deferred leasing costs incurred in connection with new leases, which consist primarily of brokerage and legal fees, are recorded as a component of other assets and amortized over the life of the related lease.

#### **Investments in Real Estate-Related Securities**

The Company has elected to classify its investment in real estate-related securities as trading securities and carry such investments at estimated fair value. As such, the resulting gains and losses are recorded as a component of income from real estate-related securities on the consolidated statements of operations.

#### **Fair Value Measurement**

Under normal market conditions, the fair value of an investment is the amount that would be received to sell an asset or transfer a liability in an orderly transaction between market participants at the measurement date (i.e., the exit price). Additionally, there is a hierarchal framework that prioritizes and ranks the level of market price observability used in measuring investments at fair value. Market price observability is impacted by a number of factors, including the type of investment and the characteristics specific to the investment and the state of the market place, including the existence and transparency of transactions between market participants. Investments with readily available active quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Investments measured and reported at fair value are classified and disclosed in one of the following levels within the fair value hierarchy:

Level 1 — quoted prices are available in active markets for identical investments as of the measurement date. The Company does not adjust the quoted price for these investments.

Level 2 — quoted prices are available in markets that are not active or model inputs are based on inputs that are either directly or indirectly observable as of the measurement date.

Level 3 — pricing inputs are unobservable and include instances where there is minimal, if any, market activity for the investment. These inputs require significant judgment or estimation by management or third parties when determining fair value and generally represent anything that does not meet the criteria of Levels 1 and 2. Due to the inherent uncertainty of these estimates, these values may differ materially from the values that would have been used had a ready market for these investments existed.

As of June 30, 2017, the Company's \$291.5 million of investments in real estate-related securities were classified as Level 2.

#### *Valuation*

The Company's investments in real estate-related securities are reported at estimated fair value.

As of June 30, 2017, the Company's investments in real estate-related securities consisted of CMBS, which are fixed income securities. The Company generally values its CMBS by utilizing third-party pricing service providers and broker-dealer quotations on the basis of last available bid price.

In determining the value of a particular investment, pricing service providers may use broker-dealer quotations, reported trades or valuation estimates from their internal pricing models to determine the reported price. The pricing service providers' internal models use observable inputs such as issuer details, interest rates, yield curves, prepayment speeds, credit risks/spreads, default rates and quoted prices for similar assets.

The fair value of the Company's mortgage notes, term loan, and revolving credit facility, repurchase agreements, and affiliate line of credit all approximate their carrying value.

### **Revenue Recognition**

The Company's sources of revenue and the related revenue recognition policies are as follows:

**Rental revenue** — primarily consists of base rent arising from tenant leases at the Company's industrial, multifamily, and retail properties. Rental revenue is recognized on a straight-line basis over the life of the lease, including any rent steps or abatement provisions. The Company begins to recognize revenue upon the acquisition of the related property or when a tenant takes possession of leased space.

**Tenant reimbursement income** — consists primarily of amounts due from tenants for costs related to common area maintenance, real estate taxes, and other recoverable costs included in lease agreements. The Company recognizes the reimbursement of such costs incurred as tenant reimbursement income.

**Hotel revenue** — consists of income from the Company's hotel properties. Hotel revenue consists primarily of room revenue and food and beverage revenue. Room revenue is recognized when the related room is occupied and other hotel revenue is recognized when the service is rendered.

### **Income Taxes**

The Company intends to make an election to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended, or the Internal Revenue Code, commencing with its taxable year ending December 31, 2017. If the Company qualifies for taxation as a REIT, the Company generally will not be subject to federal corporate income tax to the extent it distributes 90% of its taxable income to its stockholders. REITs are subject to a number of other organization and operational requirements. Even if the Company qualifies for taxation as a REIT, it may be subject to certain state and local taxes on its income and property, and federal income and excise taxes on its undistributed income.

The Company leases its hotel investments to wholly-owned taxable REIT subsidiaries ("TRSs"). The TRSs are subject to taxation at the federal, state and local levels, as applicable. Revenues related to the hotels' operations such as room revenue, food and beverage revenue and other revenue are recorded in the TRS along with corresponding expenses. The Company accounts for applicable income taxes by utilizing the asset and liability method. As such, the Company records deferred tax assets and liabilities for the future tax consequences resulting from the difference between the carrying value of existing assets and liabilities and their respective tax basis. As of June 30, 2017, the Company recorded a deferred tax asset of \$317 thousand due to its hotel investments and recorded such amount as a tax benefit within income tax expense on the consolidated statements of operations.

### **Organization and Offering Costs**

Organization costs are expensed as incurred and recorded as a component of general and administrative on the Company's consolidated statement of operations and offering costs are charged to equity as such amounts are incurred.

The Adviser has agreed to advance certain organization and offering costs on behalf of the Company interest free (including legal, accounting, and other expenses attributable to the Company's organization, but excluding upfront selling commissions, dealer manager fees and stockholder servicing fees) through December 31, 2017, the day before the first anniversary of the date as of which escrow for the Offering was released. The Company will reimburse the Adviser for all such advanced expenses ratably over a 60 month period following December 31, 2017.

As of June 30, 2017, the Adviser and its affiliates had incurred organization and offering costs on the Company's behalf of \$8.7 million, consisting of offering costs of \$6.9 million and organization costs of \$1.8 million. These organization and offering costs were

recorded as a component of due to affiliates in the accompanying consolidated balance sheet as of June 30, 2017. Such costs became the Company's liability on January 1, 2017, the date as of which the proceeds from the Offering were released from escrow.

Blackstone Advisory Partners L.P. (the "Dealer Manager"), a registered broker-dealer affiliated with the Adviser, serves as the dealer manager for the Offering. The Dealer Manager is entitled to receive selling commissions and dealer manager fees based on the transaction price of each applicable class of shares sold in the Offering. The Dealer Manager is also entitled to receive a stockholder servicing fee of 0.85%, 0.85% and 0.25% per annum of the aggregate net asset value ("NAV") of the Company's outstanding Class S shares, Class T shares, and Class D shares, respectively.

The following table details the selling commissions, dealer manager fees, and stockholder servicing fees for each applicable share class:

	Class S	Class T	Class D	Class I
Selling commissions and dealer manager fees (% of transaction price)	up to 3.5%	up to 3.5%	—	—
Stockholder servicing fee (% of NAV)	0.85%	0.85%	0.25%	—

There is no stockholder servicing fee with respect to Class I shares. The Dealer Manager has entered into agreements with the selected dealers distributing the Company's shares in the Offering, which provide, among other things, for the re-allowance of the full amount of the selling commissions and dealer manager fees received and all or a portion of the stockholder servicing fees to such selected dealers. The Company will cease paying the stockholder servicing fee with respect to any Class S share, Class T share or Class D share held in a stockholder's account at the end of the month in which the total selling commissions, dealer manager fees and stockholder servicing fees paid with respect to the shares held by such stockholder within such account would exceed, in the aggregate, 8.75% (or, in the case of Class T shares sold through certain participating broker-dealers, a lower limit as set forth in any applicable agreement between the Dealer Manager and a participating broker-dealer) of the gross proceeds from the sale of such shares (including the gross proceeds of any shares issued under the Company's distribution reinvestment plan with respect thereto). The Company will accrue the full cost of the stockholder servicing fee as an offering cost at the time each Class S, Class T, and Class D share is sold during the Offering. As of June 30, 2017, the Company had accrued \$53.4 million of stockholder servicing fees related to Class S shares, Class D shares and Class T shares sold and recorded such amount as a component of due to affiliate on the Company's consolidated balance sheets.

### Earnings Per Share

Basic net loss per share of common stock is determined by dividing net loss attributable to common stockholders by the weighted average number of common shares outstanding during the period. All classes of common stock are allocated net income/(loss) at the same rate per share.

The restricted stock grants of Class I shares held by our directors and issued on January 1, 2017 are considered to be participating securities because they contain non-forfeitable rights to distributions. The impact of these restricted stock grants on basic and diluted earnings per common share ("EPS") has been calculated using the two-class method whereby earnings are allocated to the restricted stock grants based on dividends declared and the restricted stocks' participation rights in undistributed earnings. As of June 30, 2017, the effects of the two-class method on basic and diluted EPS were not material to the consolidated financial statements.

### Recent Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued ASU 2014-09 "Revenue from Contracts with Customers (Topic 606)." Beginning January 1, 2018, companies will be required to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services and also includes additional disclosure requirements. The new standard can be adopted either retrospectively to prior reporting periods presented or as a cumulative effect adjustment as of the date of adoption. The Company is taking inventory of its revenue streams and performing a detailed review of the related contracts to determine the impact of this standard on the Company's consolidated financial statements. The majority of the Company's revenue is derived from tenant leases at multifamily, industrial and retail properties. As such the Company does not expect the adoption of ASU 2014-09 to have a material impact on its consolidated financial statements. However, upon adoption of the new leasing standard, ASU 2014-09 will impact the presentation of certain lease and non-lease components of revenue. See below for a further description of the expected impact the new leasing standard will have on the Company. The Company is currently assessing the expected impact ASU 2014-09 will have on its performance obligations related to the revenue components at the Company's hotel properties.

In February 2016, the FASB issued ASU 2016-02, "Leases," which will require organizations that lease assets to recognize the assets and liabilities for the rights and obligations created by those leases on their balance sheet. Additional disclosure regarding a

company's leasing activities will also be expanded under the new guidance. For public entities, ASU 2016-02 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years, and requires a modified retrospective transition. The Company is currently evaluating the potential impact of this pronouncement on its consolidated financial statements from both a lessor and lessee standpoint. Under the new leasing standard lessor accounting remains substantially the same as current GAAP. However, the classification of certain lease and non-lease components, such as tenant reimbursement income for real estate taxes and insurance, will change but will not impact total revenue. The new lease standard will have a significant impact on lessee accounting. As such, the Company will be required to recognize a right of use asset on its consolidated balance sheet along with a lease liability equal to the present value of the remaining minimum lease payments for the Company's ground leases.

### 3. Investments in Real Estate

Investments in real estate, net consisted of the following (\$ in thousands):

	<b>June 30, 2017</b>
Building and building improvements	\$ 1,225,356
Land and land improvements	194,741
Furniture, fixtures and equipment	19,771
Total	1,439,868
Accumulated depreciation	(9,353)
Investments in real estate, net	<u>\$ 1,430,515</u>

During the six months ended June 30, 2017, the Company acquired wholly-owned interests in 10 real estate investments, which were comprised of 39 industrial, 13 multifamily, two hotel, and one retail property. As of December 31, 2016, the Company had not commenced its principal operations and had not acquired any real estate investment properties.

The following table provides further details of the properties acquired during the six months ended June 30, 2017 (\$ in thousands):

<b>Property Name</b>	<b>Number of Properties</b>	<b>Location</b>	<b>Sector</b>	<b>Acquisition Date</b>	<b>Purchase Price<sup>(1)</sup></b>
Hyatt Place UC Davis(2)	1	Davis, CA	Hotel	Jan. 2017	\$ 32,687
Sonora Canyon	1	Mesa, AZ	Multifamily	Feb. 2017	40,983
Stockton	1	Stockton, CA	Industrial	Feb. 2017	32,751
Bakers Centre	1	Philadelphia, PA	Retail	Mar. 2017	54,223
TA Multifamily Portfolio	6	Various(3)	Multifamily	Apr. 2017	432,593
HS Industrial Portfolio	38	Various(4)	Industrial	Apr. 2017	405,930
Emory Point(2)	1	Atlanta, GA	Multifamily(5)	May 2017	201,578
Nevada West	3	Las Vegas, NV	Multifamily	May 2017	170,965
Hyatt Place San Jose Downtown	1	San Jose, CA	Hotel	June 2017	65,321
Mountain Gate & Trails	2	Las Vegas, NV	Multifamily	June 2017	83,572
					<u>\$ 1,520,603</u>

- (1) Purchase price is inclusive of acquisition related costs.
- (2) The Hyatt Place UC Davis and Emory Point are subject to a ground lease. The Emory Point ground lease was prepaid by the seller and is recorded as an intangible asset on the Company's consolidated balance sheet.
- (3) The TA Multifamily Portfolio consists of a 32-floor property in downtown Orlando ("55 West") and five garden style properties located in the suburbs of Palm Beach Gardens, Orlando, Chicago, Dallas and Kansas City.
- (4) The HS Industrial Portfolio consists of 38 industrial properties located in six submarkets, with the following concentration based on square footage: Atlanta (38%), Chicago (23%), Houston (17%), Harrisburg (10%), Dallas (10%) and Orlando (2%).
- (5) Emory Point also includes 124,000 square feet of walkable retail space.

The following table summarizes the purchase price allocation for the properties acquired during the six months ended June 30, 2017 (\$ in thousands):

	TA Multifamily Portfolio	HS Industrial Portfolio	Emory Point	Nevada West	All Other	Total
Building and building improvements	\$ 337,889	\$ 345,391	\$ 171,709	\$ 145,305	\$ 224,576	\$ 1,224,870
Land and land improvements	68,456	45,081	—	17,409	63,746	194,692
Furniture, fixtures and equipment	4,651	—	3,040	2,833	8,823	19,347
In-place lease intangibles	21,880	20,793	11,207	5,418	10,163	69,461
Below-market ground lease intangibles	—	—	—	—	4,683	4,683
Above-market lease intangibles	24	2,726	84	—	150	2,984
Below-market lease intangibles	(307)	(8,061)	(576)	—	(2,604)	(11,548)
Prepaid ground lease rent	—	—	16,114	—	—	16,114
Total purchase price	<u>\$ 432,593</u>	<u>\$ 405,930</u>	<u>\$ 201,578</u>	<u>\$ 170,965</u>	<u>\$ 309,537</u>	<u>\$ 1,520,603</u>

The weighted-average amortization periods for the acquired in-place lease intangibles, below-market ground lease intangibles, above-market lease intangibles, below-market lease intangibles, and prepaid ground lease rent of the properties acquired during the six months ended June 30, 2017 were 3, 52, 6, 7, and 71 years, respectively.

#### 4. Intangibles

The gross carrying amount and accumulated amortization of the Company's intangible assets and liabilities consisted of the following (\$ in thousands):

	June 30, 2017
<b>Intangible assets:</b>	
In-place lease intangibles	\$ 69,461
Below-market ground lease intangibles	4,683
Above-market lease intangibles	2,984
Prepaid ground lease rent	16,114
Total intangible assets	<u>93,242</u>
<b>Accumulated amortization:</b>	
In-place lease amortization	(15,432)
Below-market ground lease amortization	(40)
Above-market lease amortization	(137)
Prepaid ground lease rent amortization	(37)
Total accumulated amortization	<u>(15,646)</u>
Intangible assets, net	<u>\$ 77,596</u>
<b>Intangible liabilities:</b>	
Below-market lease intangibles	\$ 11,548
Accumulated amortization	(502)
Intangible liabilities, net	<u>\$ 11,046</u>

The estimated future amortization on the Company's intangibles for each of the next five years and thereafter as of June 30, 2017 is as follows (\$ in thousands):

	In-place Lease Intangibles	Below-market Ground Lease Intangibles	Above-market Lease Intangibles	Pre-paid Ground Lease Intangibles	Below-market Lease Intangibles
2017 (remaining)	\$ 28,356	\$ 45	\$ 339	\$ 112	\$ (1,120)
2018	7,933	89	647	224	(2,198)
2019	5,283	89	433	224	(1,930)
2020	4,431	89	410	224	(1,751)
2021	3,484	89	378	224	(1,514)
Thereafter	4,542	4,242	640	15,069	(2,533)
	<u>\$ 54,029</u>	<u>\$ 4,643</u>	<u>\$ 2,847</u>	<u>\$ 16,077</u>	<u>\$ (11,046)</u>

## 5. Investments in Real Estate-Related Securities

The following table details the Company's investments in CMBS as of June 30, 2017 (\$ in thousands):

Number of Investments	Credit Rating <sup>(1)</sup>	Collateral	Weighted Average Coupon <sup>(2)</sup>	Face Amount	Cost Basis	Fair Value
4	BBB	Office, Industrial, Hospitality	L+2.15%	\$ 114,659	\$ 114,659	\$ 115,307
5	BB	Office, Hospitality, Multifamily	L+3.29%	150,899	150,942	151,800
3	B	Office, Multifamily	L+3.79%	24,313	24,313	24,442
12				\$ 289,871	\$ 289,914	\$ 291,549

- (1) BBB represents credit ratings of BBB+, BBB, and BBB-, BB represents credit ratings of BB+, BB, and BB-, and B represents credit ratings of B+, B, and B-.
- (2) The term "L" refers to the three-month U.S. dollar-denominated London Interbank Offer Rate. As of June 30, 2017, three-month U.S. dollar-denominated LIBOR was equal to 1.3%.

As of June 30, 2017, the Company's investments in real estate-related securities included five CMBS with a total cost basis of \$122.3 million collateralized by properties owned by Blackstone-advised investment vehicles and three CMBS with a total cost basis of \$63.5 million collateralized by a loan originated by a Blackstone-advised investment vehicle. Such CMBS were purchased in fully or over-subscribed offerings. Each investment in such CMBS by Blackstone and its affiliates (including the Company) represented no more than a 49% participation in any individual tranche. The Company acquired its minority participation interests from third-party investment banks on market terms negotiated by the majority third-party investors. Blackstone and its affiliates (including the Company) will forgo all non-economic rights (including voting rights) in such CMBS as long as the Blackstone-advised investment vehicles either own the properties collateralizing, or have an interest in a different part of the capital structure related to such CMBS. For both the three and six months ended June 30, 2017, the Company recorded interest income of \$1.2 million related to its investments in such CMBS.

As described in Note 2, the Company classifies its investments in real estate-related securities as trading and records these investment in real estate related securities at fair value on its consolidated balance sheets. During the three and six months ended June 30, 2017, the Company recorded an unrealized gain of \$900 thousand and \$1.6 million, respectively, as a component of income from real estate-related securities on its consolidated statements of operations. During the three and six months ended June 30, 2017, one of the Company's CMBS investments was repaid and the Company recorded a realized loss of \$177 thousand as a component of income from real estate-related securities on its consolidated statements of operations. The Company did not sell any securities during the three and six months ended June 30, 2017.

## 6. Mortgage Notes, Term Loan, and Revolving Credit Facility

The following is a summary of the mortgage notes, term loan, and revolving credit facility secured by the Company's properties as of June 30, 2017 (\$ in thousands):

Property	Interest Rate <sup>(1)</sup>	Maturity Dates	Principal Balance	Amortization Period	Prepayment Provisions <sup>(2)</sup>
TA Multifamily (excluding 55 West)	3.76%	6/1/2024	\$ 211,249	Interest Only	Yield Maintenance
Industrial Properties - Term Loan	L+2.10%	6/1/2022	146,000	Interest Only	Spread Maintenance
Industrial Properties - Revolving Credit Facility	L+2.10%	6/1/2022	146,000	Interest Only	None
Emory Point	3.66%	5/5/2024	130,000	Interest Only <sup>(4)</sup>	Yield Maintenance
55 West (part of TA Multifamily Portfolio)	L+2.18%	5/9/2022 <sup>(3)</sup>	63,600	Interest Only	Spread Maintenance
Sonora Canyon	3.76%	6/1/2024	26,455	Interest Only	Yield Maintenance
Total principal balance			723,304		
Deferred financing costs			(6,232)		
Mortgage notes, term loan, and revolving credit facility			<u>\$ 717,072</u>		

- (1) The term "L" refers to the one-month U.S. dollar-denominated London Interbank Offer Rate. As of June 30, 2017, one-month U.S. dollar-denominated LIBOR was equal to 1.2%.
- (2) Yield and spread maintenance provisions require the borrower to pay a premium to the lender in an amount that would allow the lender to attain the yield or spread assuming the borrower had made all payments until maturity.
- (3) The 55 West mortgage has an initial maturity date of May 9, 2019 and the Company, at its sole discretion, has three one-year extension options.
- (4) Interest only payments required for the first 60 months of the mortgage and principal and interest payments required for the final 24 months.

The following table presents the future principal payment due under the Company's mortgage notes, term loan, and revolving credit facility as of June 30, 2017 (\$ in thousands):

Year	Amount
2017 (remaining)	\$ —
2018	—
2019	—
2020	—
2021	—
Thereafter	723,304
<b>Total</b>	<u>\$ 723,304</u>



## 7. Repurchase Agreements

The Company has entered into master repurchase agreements with Citigroup Global Markets Inc. (the “Citi MRA”) and Royal Bank of Canada (the “RBC MRA”), to provide the Company with additional financing capacity secured by its real estate-related securities. The terms of the Citi MRA and the RBC MRA provide the lenders the ability to determine the size and terms of the financing provided based upon the particular collateral pledged by the Company from time-to-time.

The following table is a summary of our repurchase agreements as of June 30, 2017 (\$ in thousands):

Facility	Security Interests	Interest Rate(1)	Maturity Dates(2)	Outstanding Balance	Prepayment Provisions
Citi MRA	CMBS	L+1.30% - L+1.60%	7/17/17 - 8/30/2017	153,567	None
RBC MRA	CMBS	L+1.25%	7/28/2017	16,016	None
				<u>\$ 169,583</u>	

- (1) The term “L” refers to the three-month U.S. dollar-denominated London Interbank Offer Rate. As of June 30, 2017, three-month U.S. dollar-denominated LIBOR was equal to 1.3%
- (2) Subsequent to quarter end, the Company rolled its repurchase agreement contracts expiring in July 2017 into new three-month contracts with a maturity date of October 2017.

## 8. Affiliate Line of Credit

On January 23, 2017, the Company entered into an unsecured, uncommitted line of credit (the “Line of Credit”) up to a maximum amount of \$250 million with Blackstone Holdings Finance Co. L.L.C. (“Lender”), an affiliate of Blackstone. The Line of Credit expires on January 23, 2018, and may be extended for up to twelve months, subject to Lender approval. The interest rate is the then-current rate offered by a third-party lender, or, if no such rate is available, LIBOR plus 2.25%. Interest under the Line of Credit is determined based on a one-month U.S. dollar-denominated London Interbank Offer Rate, which was 1.2% as of June 30, 2017. Each advance under the Line of Credit is repayable on the earliest of (i) the expiration of the Line of Credit, (ii) Lender’s demand and (iii) the date on which the Adviser no longer acts as the Company’s investment adviser, provided that the Company will have 180 days to make such repayment in the cases of clauses (i) and (ii) and 45 days to make such repayment in the case of clause (iii). To the extent the Company has not repaid all loans and other obligations under the Line of Credit when repayment is required, the Company is obligated to apply the net cash proceeds from the Offering and any sale or other disposition of assets to the repayment of such loans and other obligations; provided that the Company will be permitted to (x) make payments to fulfill any repurchase requests pursuant to the Company’s share repurchase plan, (y) use funds to close any acquisition of property that the Company committed to prior to receiving a demand notice and (z) make quarterly distributions to the Company’s stockholders at per share levels consistent with the immediately preceding fiscal quarter and as otherwise required for the Company to maintain its REIT status. As of June 30, 2017, the Company had \$43.7 million in borrowings outstanding under the Line of Credit.

## 9. Other Assets and Other Liabilities

The following table summarizes the components of other assets (\$ in thousands):

	June 30, 2017	December 31, 2016
Deferred financing costs	2,383	—
Prepaid expenses	2,243	—
Pre-acquisition costs	1,709	—
Accounts receivable	1,398	—
Deferred rent receivable	567	—
Other	2,481	—
Total	<u>\$ 10,781</u>	<u>\$ —</u>

The following table summarizes the components of accounts payable, accrued expenses, and other liabilities (\$ in thousands):

	June 30, 2017	December 31, 2016
Intangible liabilities, net	\$ 11,046	\$ —
Real estate taxes payable	9,150	—
Payable for real estate-related securities	6,648	—
Accounts payable and accrued expenses	5,645	—
Distribution payable	4,083	—
Tenant security deposits	3,506	—
Prepaid rental income	3,306	—
Accrued interest expense	2,645	—
Other	607	29
Total	<u>\$ 46,636</u>	<u>\$ 29</u>

## 10. Equity

### Authorized Capital

The Company is authorized to issue preferred stock and four classes of common stock consisting of Class S shares, Class T shares, Class D shares, and Class I shares. The Company's board of directors has the ability to establish the preferences and rights of each class or series of preferred stock, without stockholder approval, and as such, it may afford the holders of any series or class of preferred stock preferences, powers and rights senior to the rights of holders of common stock. The differences among the common share classes relate to upfront selling commissions, dealer manager fees and ongoing stockholder servicing fees. See Note 2 for a further description of such items. Other than the differences in upfront selling commissions, dealer manager fees and ongoing stockholder servicing fees, each class of common stock is subject to the same economic and voting rights.

As of June 30, 2017, the Company had authority to issue 2,100,000,000 shares, consisting of the following:

Classification	Number of Shares (in thousands)	Par Value
Preferred Stock	100,000	\$ 0.01
Class S Shares	500,000	\$ 0.01
Class T Shares	500,000	\$ 0.01
Class D Shares	500,000	\$ 0.01
Class I Shares	500,000	\$ 0.01
<b>Total</b>	<u>2,100,000</u>	

### Common Stock

As of June 30, 2017, the Company had sold 88.9 million shares of its common stock in the Offering for aggregate net proceeds of \$890.3 million. The following table details the movement in the Company's outstanding shares of common stock (in thousands):

	Six Months Ended June 30, 2017				Total
	Class T	Class S	Class D	Class I	
Beginning balance	—	—	—	20	20
Common stock issued	13	71,060	216	17,192	88,481
Distribution reinvestment	—	322	1	99	422
Directors' restricted stock grant(1)	—	—	—	7	7
Ending balance	<u>13</u>	<u>71,382</u>	<u>217</u>	<u>17,318</u>	<u>88,930</u>

- (1) The directors' restricted stock grant represents 25% of the annual compensation paid to the independent directors. The grant is amortized over the service period of such grant.

### Distributions

The Company generally intends to distribute substantially all of its taxable income, which does not necessarily equal net income as calculated in accordance with GAAP, to its stockholders each year to comply with the REIT provisions of the Internal Revenue Code.

Beginning March 2017, the Company declared a monthly distribution to stockholders of record as of the last day of each applicable month.

The following table details the aggregate distributions declared for each applicable class of common stock for the six months ended June 30, 2017 (\$ in thousands, except share and per share data):

	Class S	Class I	Class D	Class T
Aggregate distributions declared per share of common stock	\$ 0.1732	\$ 0.1732	\$ 0.0958	\$ 0.0517
Stockholder servicing fee per share of common stock	(0.0377)	—	(0.0042)	(0.0071)
Net distributions declared per share of common stock	\$ 0.1355	\$ 0.1732	\$ 0.0916	\$ 0.0446

## 11. Related Party Transactions

### Management Fee and Performance Participation Allocation

On August 7, 2017, the Company renewed the advisory agreement among the Company, BREIT OP and the Adviser for an additional one-year period ending August 31, 2018. The Adviser is entitled to an annual management fee equal to 1.25% of the Company's NAV, payable monthly as compensation for the services it provides to the Company. The management fee can be paid, at the Adviser's election, in cash, shares of common stock, or BREIT OP units. The Adviser agreed to waive its management fee through June 30, 2017.

Additionally, the Special Limited Partner holds a performance participation interest in BREIT OP that entitles it to receive an allocation of BREIT OP's total return to its capital account. Total return is defined as distributions paid or accrued plus the change in NAV. Under the BREIT OP agreement, the annual total return will be allocated solely to the Special Limited Partner after the other unit holders have received a total return of 5% (after recouping any loss carryforward amount) and such allocation will continue until the allocation between the Special Limited Partner and all other unit holders is equal to 12.5% and 87.5%, respectively. Thereafter, the Special Limited Partner will receive an allocation of 12.5% of the annual total return. The annual distribution of the performance participation interest will be paid in cash or Class I units of BREIT OP, at the election of the Special Limited Partner. As of June 30, 2017, the Company had accrued \$5.2 million of performance participation allocation on the consolidated statement of operations.

### Due to Affiliate

The following table details the components of due to affiliates (\$ in thousands):

	June 30, 2017	December 31, 2016
Accrued stockholder servicing fee	\$ 53,385	\$ —
Advanced organization and offering costs	8,720	—
Performance participation allocation	5,241	—
Accrued affiliate service provider expenses	990	—
Advanced expenses	156	86
Total	\$ 68,492	\$ 86

#### Accrued stockholder servicing fee

As described in Note 2, the Company accrues the full amount of the future stockholder servicing fees payable to the Dealer Manager for Class S, Class T, and Class D shares up to the 8.75% of gross proceeds limit at the time such shares are sold. As of June 30, 2017, the Company accrued \$53.4 million of stockholder servicing fees payable to the Dealer Manager related to the Class S, Class T, and Class D shares sold. The Dealer Manager has entered into agreements with the selected dealers distributing the Company's shares in the Offering, which provide, among other things, for the re-allowance of the full amount of the selling commissions and dealer manager fees received and all or a portion of the stockholder servicing fees to such selected dealers.

#### Advanced organization and offering costs

The Adviser advanced \$8.7 million of organization and offering costs (excluding upfront selling commissions, dealer manager fees and stockholder servicing fees) on behalf of the Company through June 30, 2017. Such amounts will be reimbursed to the Adviser on a pro-rata basis over 60 months beginning January 1, 2018.

#### *Accrued affiliate service provider expenses*

The Company has engaged and expects to continue to engage BRE Hotels and Resorts, a portfolio company controlled (but not owned) by a Blackstone-advised fund, to provide day-to-day operational and management services (including revenue management, accounting, legal and contract management, expense management, and capital expenditure projects and transaction support services) for the Company's hotel properties. The Company currently estimates the cost for such services to be approximately \$200 per key per annum (which will be reviewed periodically and adjusted if appropriate), plus actual costs allocated for transaction support services. During the three and six months ended June 30, 2017, the Company incurred \$10 thousand and \$15 thousand, respectively, of expenses due to BRE Hotels and Resorts for services incurred in connection with its investments and such amount is included in hotel operating expenses on its consolidated statements of operations.

The Company has engaged and expects to continue to engage LivCor, LLC ("LivCor"), a portfolio company owned by a Blackstone-advised fund, to provide day-to-day operational and management services (including leasing, construction management, revenue management, accounting, legal and contract management, expense management, and capital expenditure projects and transaction support services) for the Company's multifamily properties. The Company currently estimates the cost for such services to be approximately \$300 per unit per annum (which will be reviewed periodically and adjusted if appropriate), plus actual costs allocated for transaction support services. During both the three and six months ended June 30, 2017, the Company incurred \$70 thousand of expenses due to LivCor for services incurred in connection with its investments and such amount is included in rental property operating expenses on its consolidated statements of operations. Additionally, the Company capitalized \$485 thousand to investments in real estate for transaction support services provided by LivCor.

The Company has engaged and expects to continue to engage Equity Office Management, L.L.C. ("EOM"), a portfolio company owned by Blackstone-advised funds, to provide day-to-day operational and management services (including property management services, leasing, construction management, accounting, legal and contract management, expense management, and capital expenditure projects and transaction support services) for the Company's office and industrial properties. The Company currently estimates the cost for such services to be approximately 3% of gross revenue for property management services, 1% of gross rents from new and renewal leases for leasing services and 4% of total project costs for construction management services, plus a per square foot amount for corporate services and actual costs allocated for transaction support services. During the three and six months ended June 30, 2017, the Company incurred \$461 thousand and \$471 thousand, respectively, of expenses due to EOM for services incurred in connection with its investments, and such amount is included in rental property operating expenses on its consolidated statements of operations. Additionally, the Company capitalized \$20 thousand to investments in real estate for transaction support services provided by EOM.

The Company has engaged and expects to continue to engage ShopCore Properties TRS Management LLC ("ShopCore"), a portfolio company owned by a Blackstone-advised fund, to provide day-to-day operational and management services (including property management services, leasing, construction management, revenue management, accounting, legal and contract management, expense management, and capital expenditure projects and transaction support services) for the Company's retail properties. The Company currently estimates the cost of such services to be approximately 3% of gross revenue for property management services, 1% of gross rents from new and renewal leases for leasing services and 4% of total project costs for construction management services, plus a per square foot amount for corporate services and actual costs allocated for transaction support services. During both the three and six months ended June 30, 2017, the Company incurred \$70 thousand of expenses due to ShopCore for services incurred in connection with its investments and such amount is included in rental property operating expenses on its consolidated statements of operations.

The Company expects to set up a management incentive plan for each transaction for which the Company engages BRE Hotels and Resorts, LivCor, EOM, or ShopCore for certain senior executives of the applicable portfolio company. Neither Blackstone nor the Adviser receives any fees or incentive payments from agreements between the Company and such portfolio companies or their management teams. During the six months ended June 30, 2017, the Company has not paid or accrued any incentive fees to its affiliated service providers under such agreements.

#### *Advanced expenses*

The Adviser had advanced \$156 thousand and \$86 thousand of expenses on the Company's behalf for general corporate services provided by unaffiliated third parties as of June 30, 2017 and December 31, 2016, respectively.

#### *Other*

Blackstone partnered with a leading national title agency to create Lexington National Land Services ("LNLS"), a title agent company. LNLS acts as an agent for one or more underwriters in issuing title policies in connection with investments by the Company, Blackstone, and third parties. LNLS will not perform services in non-regulated states for the Company, unless in the context of a portfolio transaction that includes properties in rate-regulated states, as part of a syndicate of title insurance companies

where the rate is negotiated by other insurers or their agents, when a third party is paying all or a material portion of the premium or in other scenarios where LNLS is not negotiating the premium. LNLS earns fees, which would have otherwise been paid to third parties, by providing title agency services and facilitating placement of title insurance with underwriters. Blackstone receives distributions from LNLS in connection with investments by the Company based on its equity interest in LNLS. During the six months ended June 30, 2017, the Company paid LNLS \$160 thousand for title services related to two investments. Such costs were capitalized as part of the Company's cost basis in the investment and are classified as part of investments in real estate, net on its consolidated balance sheet.

## 12. Commitments and Contingencies

As of June 30, 2017 and December 31, 2016, the Company was not subject to any material litigation nor is the Company aware of any material litigation threatened against it.

The Hyatt Place UC Davis is subject to a ground lease that expires in 2070. Pursuant to the ground lease, the Company will pay the landlord annual rent equal to the greater of (a) minimum base rent of \$130 thousand (subject to certain periodic adjustments) or (b) 5% of room revenue reduced by a utility rebate equal to actual utility charges paid capped at 2% of room revenue.

The 55 West parking garage is subject to a ground lease that expires in 2085. Pursuant to the ground lease, the Company will pay the landlord annual rent equal to a fixed payment of \$50 thousand and a variable payment which is the product of the prior year variable rate adjusted by the Consumer Price Index during the previous year. At the time the Company acquired the ground lease, the variable rent payment component was equal to \$59 thousand.

The following table details the Company's contractual obligations and commitments with payments due subsequent to June 30, 2017 (\$ in thousands):

Year	Future Commitments
2017 (remaining)	\$ 119
2018	239
2019	239
2020	239
2021	239
Thereafter	13,233
<b>Total</b>	<b>\$ 14,308</b>

## 13. Five Year Minimum Rental Payments

The following table presents the future minimum rents the Company expects to receive for its industrial and retail properties (\$ in thousands). Leases at the Company's multifamily investments are short term, generally 12 months or less, and are therefore not included.

Year	Future Minimum Rents
2017 (remaining)	\$ 17,041
2018	31,925
2019	26,790
2020	24,131
2021	20,424
Thereafter	55,234
<b>Total</b>	<b>\$ 175,545</b>

#### 14. Segment Reporting

The Company operates in five reportable segments: Multifamily properties, Industrial properties, Hotel properties, Retail properties, and Real Estate-Related Securities. The Company allocates resources and evaluates results based on the performance of each segment individually. The Company believes that Segment Net Operating Income is the key performance metric that captures the unique operating characteristics of each segment.

The following table sets forth the total assets by segment as of June 30, 2017 (\$ in thousands):

	<b>Multifamily</b>	<b>Industrial</b>	<b>Hotel</b>	<b>Retail</b>	<b>Real Estate-Related Securities</b>	<b>Other (Corporate)</b>	<b>Total</b>
Total assets	\$ 932,689	\$ 456,639	\$ 102,225	\$ 56,780	\$ 292,074	\$ 94,191	\$ 1,934,598

The following table sets forth the financial results by segment for the three months ended June 30, 2017 (\$ in thousands):

	<b>Multifamily</b>	<b>Industrial</b>	<b>Hotel</b>	<b>Retail</b>	<b>Real Estate-Related Securities</b>	<b>Total</b>
<b>Revenues:</b>						
Rental revenue	\$ 14,036	\$ 6,260	\$ —	\$ 934	\$ —	\$ 21,230
Tenant reimbursement income	482	1,626	—	98	—	2,206
Hotel revenue	—	—	3,748	—	—	3,748
Other revenue	1,149	—	—	6	—	1,155
<b>Total revenues</b>	<b>15,667</b>	<b>7,886</b>	<b>3,748</b>	<b>1,038</b>	<b>—</b>	<b>28,339</b>
<b>Expenses:</b>						
Rental property operating	6,667	2,549	—	173	—	9,389
Hotel operating	—	—	2,109	—	—	2,109
<b>Total expenses</b>	<b>6,667</b>	<b>2,549</b>	<b>2,109</b>	<b>173</b>	<b>—</b>	<b>11,498</b>
Income from real estate-related securities	—	—	—	—	2,543	2,543
<b>Segment net operating income</b>	<b>\$ 9,000</b>	<b>\$ 5,337</b>	<b>\$ 1,639</b>	<b>\$ 865</b>	<b>\$ 2,543</b>	<b>\$ 19,384</b>
Depreciation and amortization	\$ 18,240	\$ 4,217	\$ 763	\$ 476	\$ —	\$ 23,696
<b>Other income (expense):</b>						
General and administrative						(1,567)
Interest income						117
Interest expense						(5,541)
Performance participation allocation						(5,241)
Other expenses						(28)
Income tax expense						(129)
<b>Net loss</b>						<b>\$ (16,701)</b>

The following table sets forth the financial results by segment for the six months ended June 30, 2017 (\$ in thousands):

	<u>Multifamily</u>	<u>Industrial</u>	<u>Hotel</u>	<u>Retail</u>	<u>Real Estate-Related Securities</u>	<u>Total</u>
<b>Revenues:</b>						
Rental revenue	\$ 14,556	\$ 6,619	\$ —	\$ 953	\$ —	\$ 22,128
Tenant reimbursement income	508	1,667	—	98	—	2,273
Hotel revenue	—	—	5,174	—	—	5,174
Other revenue	1,202	—	—	6	—	1,208
<b>Total revenues</b>	<b>16,266</b>	<b>8,286</b>	<b>5,174</b>	<b>1,057</b>	<b>—</b>	<b>30,783</b>
<b>Expenses:</b>						
Rental property operating	6,885	2,635	—	174	—	9,694
Hotel operating	—	—	2,949	—	—	2,949
<b>Total expenses</b>	<b>6,885</b>	<b>2,635</b>	<b>2,949</b>	<b>174</b>	<b>—</b>	<b>12,643</b>
Income from real estate-related securities	—	—	—	—	3,409	3,409
<b>Segment net operating income</b>	<b>\$ 9,381</b>	<b>\$ 5,651</b>	<b>\$ 2,225</b>	<b>\$ 883</b>	<b>\$ 3,409</b>	<b>\$ 21,549</b>
Depreciation and amortization	\$ 18,599	\$ 4,444	\$ 1,257	\$ 486	\$ —	\$ 24,786
<b>Other income (expense):</b>						
General and administrative						(4,253)
Interest income						382
Interest expense						(5,547)
Performance participation allocation						(5,241)
Other expenses						(28)
Income tax expense						(44)
<b>Net loss</b>						<b>\$ (17,968)</b>

## 15. Subsequent Events

### Acquisitions

On July 27, 2017, the Company acquired a fee simple interest in Elysian West, a Class A multifamily property totaling 466 units in Las Vegas, Nevada. The property was acquired from a third party for \$106.5 million, exclusive of closing costs.

On July 27, 2017, the Company acquired a fee simple interest in four select service hotels totaling 469 keys in Tampa and Orlando, Florida. The properties were acquired from a third party for \$58.4 million, exclusive of closing costs.

On August 3, 2017, the Company acquired a fee simple interest in the Hyatt House Atlanta Downtown, a select service hotel totaling 150 keys in Atlanta, Georgia. The property was acquired from a third party for \$35.0 million, exclusive of closing costs.

Subsequent to June 30, 2017, the Company purchased an aggregate of \$213.2 million of floating-rate CMBS backed by hospitality-related and grocery-anchored retail collateral.

### Status of the Offering

As of August 11, 2017, the Company had sold an aggregate of 110,469,787 shares of its common stock (consisting of 88,132,022 Class S shares, 20,584,019 Class I shares, 635,802 Class D shares, and 1,117,944 Class T shares) in the Offering resulting in net proceeds of \$1.1 billion to the Company as payment for such shares.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

References herein to "Blackstone Real Estate Income Trust," "BREIT," the "Company," "we," "us," or "our" refer to Blackstone Real Estate Income Trust, Inc. and its subsidiaries unless the context specifically requires otherwise.

The following discussion should be read in conjunction with the unaudited consolidated financial statements and notes thereto appearing elsewhere in this quarterly report on Form 10-Q.

### Forward-Looking Statements

This Form 10-Q contains forward-looking statements about our business, operations and financial performance, including, in particular, statements about our plans, strategies and objectives. You can generally identify forward-looking statements by our use of forward-looking terminology such as "may," "will," "expect," "intend," "anticipate," "estimate," "believe," "continue" or other similar words. These statements include our plans and objectives for future operations, including plans and objectives relating to future growth and availability of funds, and are based on current expectations that involve numerous risks, uncertainties and assumptions. Assumptions relating to these statements involve judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to accurately predict and many of which are beyond our control. Although we believe the assumptions underlying the forward-looking statements, and the forward-looking statements themselves, are reasonable, any of the assumptions could be inaccurate and, therefore, there can be no assurance that these forward-looking statements will prove to be accurate and our actual results, performance and achievements may be materially different from that expressed or implied by these forward-looking statements as a result of various factors, including but not limited to those discussed in the Company's Registration Statement on Form S-11 (File No. 333-213043), as amended, under Item 1A. Risk Factors in our annual report on Form 10-K for the year ended December 31, 2016, and elsewhere in this quarterly report on Form 10-Q. In light of the significant uncertainties inherent in these forward looking statements, the inclusion of this information should not be regarded as a representation by us or any other person that our objectives and plans, which we consider to be reasonable, will be achieved.

### Overview

Blackstone Real Estate Income Trust, Inc. was formed on November 16, 2015 as a Maryland corporation. We are an externally advised, perpetual-life entity that intends to qualify as a real estate investment trust ("REIT") for U.S. federal income tax purposes commencing with the taxable year ending December 31, 2017. We were formed to invest primarily in stabilized income-oriented commercial real estate in the United States and, to a lesser extent, invest in real estate-related securities. We are the sole general partner of BREIT Operating Partnership L.P., a Delaware limited partnership ("BREIT OP"). BREIT Special Limited Partner L.L.C. (the "Special Limited Partner"), a wholly owned subsidiary of The Blackstone Group L.P. (together with its affiliates, "Blackstone"), owns a special limited partner interest in BREIT OP. We own all or substantially all of our assets through BREIT OP. The Company and BREIT OP are externally managed by BX REIT Advisors L.L.C. (the "Adviser"), an affiliate of Blackstone.

Our board of directors will at all times have oversight and policy-making authority over us, including responsibility for governance, financial controls, compliance and disclosure. However, pursuant to the Advisory Agreement, we have delegated to the Adviser the authority to source, evaluate and monitor our investment opportunities and to make decisions related to the acquisition, management, financing and disposition of our assets, in accordance with our investment objectives, guidelines, policies and limitations, subject to oversight by our board of directors.

We have registered with the Securities and Exchange Commission (the "SEC") an offering of up to \$5.0 billion in shares of common stock (in any combination of purchases of Class S, Class T, Class D and Class I shares of our common stock), consisting of up to \$4.0 billion in shares in our primary offering and up to \$1.0 billion in shares pursuant to its distribution reinvestment plan (the "Offering"). The share classes have different upfront selling commissions and ongoing stockholder servicing fees. As of January 1, 2017, we satisfied the minimum offering requirement and our board of directors authorized the release of \$279.0 million in proceeds from escrow. We intend to continue selling shares in the Offering on a monthly basis. As of August 11, 2017, we had received net proceeds of \$1.1 billion from selling an aggregate of 110,469,787 shares of our common stock (consisting of 88,132,022 Class S shares and 20,584,019 Class I shares, 635,802 Class D shares, and 1,117,944 Class T shares). We have contributed the net proceeds from the Offering to BREIT OP in exchange for a corresponding number of Class S, Class I, Class D, and Class T units. BREIT OP has primarily used the net proceeds to make investments in real estate and real estate-related securities as further described below under "— Portfolio".



We are not aware of any material trends or uncertainties, favorable or unfavorable, other than national economic conditions affecting real estate generally, that may be reasonably anticipated to have a material impact on either capital resources or the revenues or income to be derived from acquiring properties or real estate-related securities, other than those disclosed in Item 1A. Risk Factors in our annual report on Form 10-K for the year ended December 31, 2016, our prospectus dated April 17, 2017 and filed with the SEC, as supplemented, and elsewhere in this quarterly report on Form 10-Q.

## Investment Objectives

Our investment objectives are to invest in assets that will enable us to:

- provide current income in the form of regular, stable cash distributions to achieve an attractive distribution yield;
- preserve and protect invested capital;
- realize appreciation in the net asset value (“NAV”) from proactive investment and asset management; and
- provide an investment alternative for stockholders seeking to allocate a portion of their long-term investment portfolios to commercial real estate with lower volatility than public real estate companies.

## Portfolio

### Acquisitions of Real Estate

During the six months ended June 30, 2017, we invested \$1.5 billion in ten real estate investments consisting of 55 wholly-owned properties and subsequent to quarter end, we invested \$199.9 million in six additional properties. The following table provides information regarding our portfolio of real properties as of June 30, 2017:

Sector and Property/Portfolio Name	Number of Properties	Location	Acquisition Date	Acquisition Price (in thousands)(1)	Sq. Feet (in thousands)/ Number of Rooms/Units	Occupancy Rate(2)
<i>Multifamily:</i>						
TA Multifamily Portfolio	6	Various(3)	Apr. 2017	\$ 432,593	2,514 units	89%
Emory Point	1	Atlanta, GA	May 2017	201,578	750 units	93%
Nevada West Multifamily	3	Las Vegas, NV	May 2017	170,965	972 units	94%
Mountain Gate & Trails	2	Las Vegas, NV	June 2017	83,572	539 units	94%
Sonora Canyon	1	Mesa, AZ	Feb. 2017	40,983	388 units	93%
<b>Total Multifamily</b>	<b>13</b>			<b>929,691</b>	<b>5,163 units</b>	
<i>Industrial:</i>						
HS Industrial Portfolio	38	Various(3)	Apr. 2017	405,930	5,972 sq. ft.	97%
Stockton	1	Stockton, CA	Feb. 2017	32,751	878 sq. ft.	87%
<b>Total Industrial</b>	<b>39</b>			<b>438,681</b>	<b>6,850 sq. ft.</b>	
<i>Hotel:</i>						
Hyatt Place San Jose Downtown	1	San Jose, CA	June 2017	65,321	236 rooms	85%
Hyatt Place UC Davis	1	Davis, CA	Jan. 2017	32,687	127 rooms	86%
<b>Total Hotel</b>	<b>2</b>			<b>98,008</b>	<b>363 rooms</b>	
<i>Retail:</i>						
Bakers Centre	1	Philadelphia, PA	Mar. 2017	54,223	237 sq. ft.	95%
<b>Total Retail</b>	<b>1</b>			<b>54,223</b>	<b>237 sq. ft.</b>	
<b>Total Investments in Real Estate</b>	<b>55</b>			<b>\$ 1,520,603</b>		

(1) Purchase price is inclusive of acquisition-related costs.

(2) The occupancy rate is as of June 30, 2017 for non-hotels. The occupancy rate for our hospitality investments is the average occupancy rate from the date of acquisition to June 30, 2017.

(3) See property description below for geographical breakdown.

The following provides descriptions of select properties in our portfolio:

#### TA Multifamily Portfolio

On April 13, 2017, we acquired fee simple interests in six high quality multifamily properties totaling 2,514 units (the “TA Multifamily Portfolio”). The portfolio was acquired from an affiliate of TA Realty, a third party, for \$432.6 million. The TA Multifamily Portfolio consists of a 32-floor high quality property in downtown Orlando and five garden style properties located in the suburbs of Palm Beach Gardens, Orlando, Chicago, Dallas and Kansas City.

The acquisition of the TA Multifamily Portfolio was funded with cash on hand, which primarily consisted of proceeds from the Offering, and a \$95.0 million draw on the Line of Credit. See “— Liquidity and Capital Resources” for further information regarding the Line of Credit.

#### HS Industrial Portfolio

On April 18, 2017, we acquired a fee simple interest in the HS Industrial Portfolio (the “HS Industrial Portfolio”), a six million square foot collection of predominantly infill industrial assets. The portfolio was acquired from an affiliate of High Street Realty Company (“Seller”), a third party, for \$405.9 million. The HS Industrial Portfolio consists of 38 industrial properties located in six submarkets, with the following concentration based on square footage: Atlanta (38%), Chicago (23%), Houston (17%), Harrisburg (10%), Dallas (10%) and Orlando (2%).

The acquisition of the HS Industrial Portfolio was funded through a combination of cash on hand (which primarily consisted of proceeds from the Offering), a \$5.0 million draw on the Line of Credit, and a \$292.0 million loan to one of our subsidiaries. See “— Liquidity and Capital Resources” for further information regarding the HS Industrial Portfolio financing.

#### Emory Point

On May 2, 2017, we acquired a leasehold interest in Emory Point, a Class A+ multifamily property totaling 750 units and 124,000 square feet of walkable retail space in Atlanta, Georgia (“Emory Point”). The property was acquired from a third party for \$201.6 million. Emory Point was recently constructed in 2015 and is located adjacent to Emory University and across the street from the Center for Disease Control and Prevention’s headquarters. The property’s immediate submarket has no new multifamily supply and the property is the only new multifamily projected delivered in the property’s immediate submarket since 2010.

The acquisition of Emory Point was funded through a combination of cash on hand (which primarily consisted of proceeds from the Offering) and a \$130.0 million loan. See “— Liquidity and Capital Resources” for further information regarding the Emory Point financing.

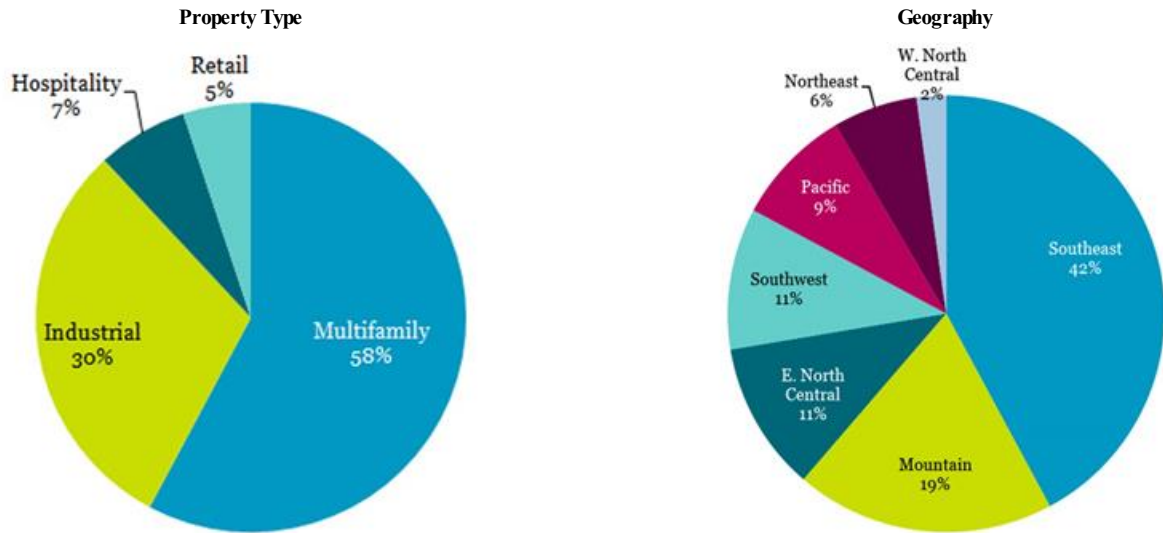
#### Nevada West

On May 19, 2017, we acquired a fee simple interest in three newly constructed Class A multifamily properties totaling 972 units located in Las Vegas, Nevada (“Nevada West”). The properties were acquired from a third party for \$171.0 million. Nevada West is highly amenitized with large units and rents 10% - 15% below comparable properties. We believe the Las Vegas residential market also benefits from attractive fundamentals with new housing supply 65% below the long term average while annual unemployment growth has averaged 3.7% since 2012 compared to 1.8% nationally.

The acquisition of Nevada West was funded through cash on hand (which primarily consisted of proceeds from the Offering).

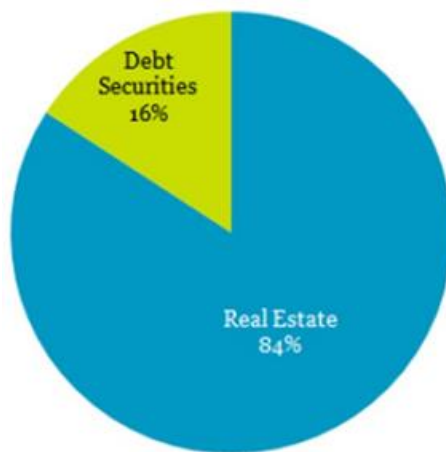
Summary of Portfolio

The following charts further describe the diversification of our investments in real properties based on fair value as of June 30, 2017:



The following chart outlines the allocation of our investments in real properties and real estate-related securities based on fair value as of June 30, 2017:

Asset Allocation



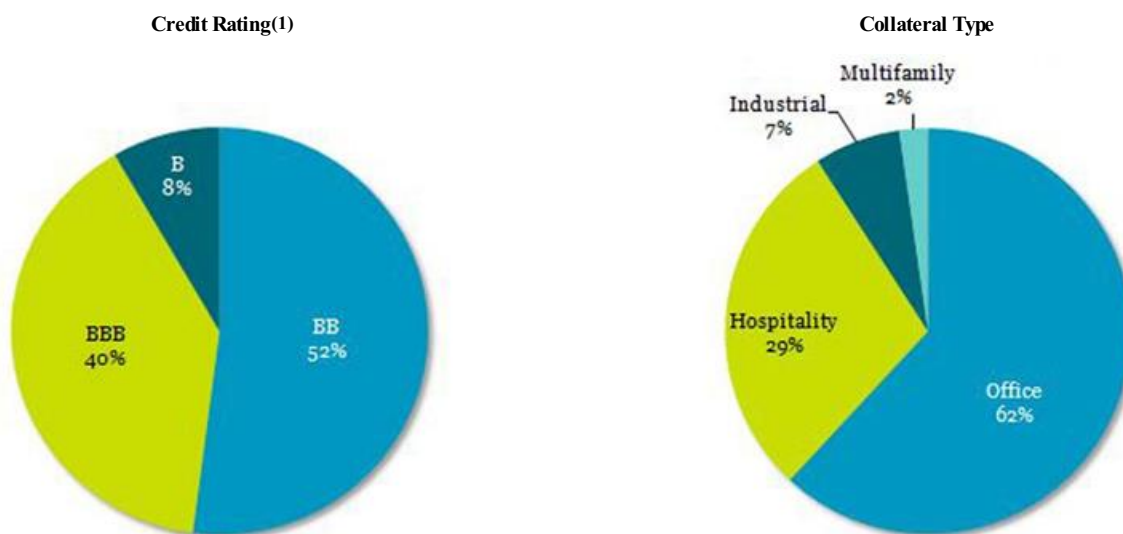
*Investments in Real Estate-Related Securities*

During the six months ended June 30, 2017, we made twelve investments in commercial mortgage backed securities (“CMBS”). The following table details our investments in CMBS as of June 30, 2017 (\$ in thousands):

Number of Investments	Credit Rating <sup>(1)</sup>	Collateral	Weighted Average Coupon <sup>(2)</sup>	Face Amount	Cost Basis	Fair Value <sup>(3)</sup>
4	BBB	Office, Industrial, Hospitality	L+2.15%	\$ 114,659	\$ 114,659	\$ 115,307
5	BB	Office, Hospitality, Multifamily	L+3.29%	150,899	150,942	151,800
3	B	Office, Multifamily	L+3.79%	24,313	24,313	24,442
12				\$ 289,871	\$ 289,914	\$ 291,549

- (1) BBB represents credit ratings of BBB+, BBB, and BBB-, BB represents credit ratings of BB+, BB, and BB-, and B represents credit ratings of B+, B, and B-.
- (2) The term “L” refers to the three-month U.S. dollar-denominated London Interbank Offer Rate.
- (3) For details regarding affiliate relationships with respect to certain of our CMBS investments, see Note 5 to our consolidated financial statements.

The following charts further describe the diversification of our CMBS investments by credit rating and collateral type based on fair value as of June 30, 2017:



- (1) BBB represents credit ratings of BBB+, BBB, and BBB-, BB represents credit ratings of BB+, BB, and BB-, and B represents credit ratings of B+, B, and B-.

Subsequent to June 30, 2017, we purchased an aggregate of \$213.2 million of floating-rate CMBS backed by hospitality-related and grocery-anchored retail collateral.

### Rental and Hotel Revenue

The following table details our rental revenue and hotel revenue by segment (\$ in thousands):

	<b>Three Months Ended June 30, 2017</b>	<b>Six Months Ended June 30, 2017</b>
Rental revenue		
Multifamily	\$ 14,036	\$ 14,556
Industrial	6,260	6,619
Retail	934	953
Total rental revenue	21,230	22,128
Hotel revenue	3,748	5,174
Total rental and hotel revenue	<u>\$ 24,978</u>	<u>\$ 27,302</u>

### Lease Expirations

The following schedule details the expiring leases at our industrial and retail properties by annualized base rent and square footage as of June 30, 2017 (\$ and square feet data in thousands). The table below excludes our multifamily properties as substantially all leases at such properties expire within twelve months.

Year	Number of Expiring Leases	Annualized Base Rent(1)	% of Total Annualized Base Rent Expiring	Square Feet	% of Total Square Feet Expiring
2017 (remainder)	5	\$ 1,057	3%	311	5%
2018	21	5,955	16%	1,055	16%
2019	14	4,600	12%	811	12%
2020	14	2,974	8%	582	9%
2021	18	6,457	17%	1,309	20%
2022	14	4,772	13%	800	12%
2023	14	5,208	14%	951	14%
2024	7	1,250	3%	140	2%
2025	7	2,679	7%	442	7%
2026	3	399	1%	58	1%
Thereafter	4	1,720	5%	189	3%
<b>Total</b>	<u>121</u>	<u>\$ 37,071</u>	<u>100%</u>	<u>6,648</u>	<u>100%</u>

(1) Annualized base rent is determined from the annualized June 2017 base rent per leased square foot of the applicable year and excludes tenant recoveries, straight-line rent and above-market and below-market lease amortization.

### Hotel Metrics

The following table details the average daily rate and the revenue per available room ("RevPAR") for our hotel properties for the period of ownership during the three and six months ended June 30, 2017:

Property	<b>Three Months Ended June 30, 2017</b>		<b>Six Months Ended June 30, 2017</b>	
	Average Daily Rate	RevPAR	Average Daily Rate	RevPAR
Hyatt Place UC Davis	\$ 184	\$ 162	\$ 168	\$ 144
Hyatt Place San Jose Downtown	\$ 261	\$ 215	\$ 261	\$ 222

### Affiliate Service Providers

For details regarding our affiliate service providers, see Note 11 to our consolidated financial statements.

## Results of Operations

The following table sets forth information regarding our consolidated results of operations (\$ in thousands):

	Three Months Ended June 30, 2017	Six Months Ended June 30, 2017
<b>Revenues</b>		
Rental revenue	\$ 21,230	\$ 22,128
Tenant reimbursement income	2,206	2,273
Hotel revenue	3,748	5,174
Other revenue	1,155	1,208
<b>Total revenues</b>	<b>28,339</b>	<b>30,783</b>
<b>Expenses</b>		
Rental property operating	9,389	9,694
Hotel operating	2,109	2,949
General and administrative	1,567	4,253
Performance participation allocation	5,241	5,241
Depreciation and amortization	23,696	24,786
<b>Total expenses</b>	<b>42,002</b>	<b>46,923</b>
<b>Other income (expense)</b>		
Income from real estate-related securities	2,543	3,409
Interest income	117	382
Interest expense	(5,541)	(5,547)
Other expense	(28)	(28)
<b>Total other (expense) income</b>	<b>(2,909)</b>	<b>(1,784)</b>
<b>Income before income tax</b>	<b>(16,572)</b>	<b>(17,924)</b>
<b>Income tax expense</b>	<b>(129)</b>	<b>(44)</b>
<b>Net loss</b>	<b>\$ (16,701)</b>	<b>\$ (17,968)</b>

From March 2, 2016 (date of our initial capitalization) through June 30, 2016, we had not commenced our principal operations and were focused on our formation and the registration of the Offering. The registration statement for the Offering was declared effective by the SEC on August 31, 2016. We commenced selling shares in October 2016 and broke escrow on January 1, 2017. As such, comparative results have not been presented.

### *Total Revenues*

During the three and six months ended June 30, 2017, total revenues were \$28.3 million and \$30.8 million, respectively, driven primarily by rental income and hotel revenue from our investments in real property.

### *Rental Property and Hotel Operating Expenses*

During the three and six months ended June 30, 2017, rental property and hotel operating expenses were \$11.5 million and \$12.6 million, respectively, driven primarily by our investments in real property.

### *General and Administrative Expenses*

During the three and six months ended June 30, 2017, general and administrative expenses were \$1.6 million and \$4.3 million, respectively, and consisted primarily of legal fees, accounting fees, transfer agent fees, other professional services fees, and expenses related to unconsummated acquisitions we are no longer pursuing. Additionally, during the six months ended June 30, 2017, we incurred \$1.8 million of organization costs incurred in conjunction with our formation. Such costs included legal fees, accounting fees, and transfer agent fees, among other costs. We do not expect to incur such costs in the future as our formation is complete and we have commenced principal operations.

### *Performance Participation Allocation*

During both the three and six months ended June 30, 2017, the performance participation allocation was \$5.2 million as a result of the total return being greater than the 5% hurdle amount. Such amount was allocated to the Special Limited Partner.

#### *Depreciation and Amortization*

During the three and six months ended June 30, 2017, depreciation and amortization expenses were \$23.7 million and \$24.8 million, respectively, driven by depreciation and amortization on our investments in real property.

#### *Income from Real Estate-Related Securities*

During the three and six months ended June 30, 2017, income from real estate-related securities was \$2.5 million and \$3.4 million, respectively, which consisted of the interest income and mark-to-market gains, partially offset by a realized loss on our investments in real estate-related securities.

#### *Interest Income*

During the three and six months ended June 30, 2017, interest income was \$0.1 million and \$0.3 million, respectively, which consisted of the interest earned on the cash deposited in a money market account.

#### *Interest Expense*

During both the three and six months ended June 30, 2017, interest expense was \$5.5 million, which consisted of the interest expense incurred on our mortgage notes, term loan, revolving credit facility, affiliate line of credit and borrowings under our repurchase agreements.

#### *Income Tax Expense*

During the three and six months ended June 30, 2017, the income tax expense of \$0.1 million and \$44 thousand related to the Hyatt Place UC Davis and Hyatt Place San Jose Downtown taxable REIT subsidiaries.

#### **Funds from Operations and Adjusted Funds from Operations**

We believe funds from operations (“FFO”) is a meaningful supplemental non-GAAP operating metric. Our consolidated financial statements are presented under historical cost accounting which, among other things, requires depreciation of real estate investments to be calculated on a straight-line basis. As a result, our operating results imply that the value of our real estate investments will decrease evenly over a set time period. However, we believe that the value of real estate investments will fluctuate over time based on market conditions and as such, depreciation under historical cost accounting may be less informative. FFO is a standard REIT industry metric defined by the National Association of Real Estate Investment Trusts (“NAREIT”).

FFO, as defined by NAREIT and presented below, is calculated as net income or loss (computed in accordance with GAAP), excluding gains or losses from sales of depreciable real property and impairment write-downs on depreciable real property, plus real estate-related depreciation and amortization, and similar adjustments for unconsolidated joint ventures.

The following table presents a reconciliation of FFO to net loss (\$ in thousands):

	<b>Three Months Ended June 30, 2017</b>	<b>Six Months Ended June 30, 2017</b>
Net loss	\$ (16,701)	\$ (17,968)
Adjustments:		
Real estate depreciation and amortization	23,696	24,786
Funds from Operations	<u>\$ 6,995</u>	<u>\$ 6,818</u>

We also believe that adjusted FFO (“AFFO”) is a meaningful supplemental non-GAAP disclosure of our operating results. AFFO further adjusts FFO in order for our operating results to reflect the specific characteristics of our business by adjusting for items we believe are not related to our core operations. Our adjustments to FFO to arrive at AFFO include straight-line rental income, amortization of above- and below-market lease intangibles, organization costs, unrealized gains or losses from changes in the fair value of financial instruments, amortization of stock awards, and performance participation allocation not paid in cash. AFFO is not defined by NAREIT and our calculation of AFFO may not be comparable to disclosures made by other REITs.

The following table presents a reconciliation of FFO to AFFO (\$ in thousands):

	Three Months Ended June 30, 2017	Six Months Ended June 30, 2017
Funds from Operations	\$ 6,995	\$ 6,818
Adjustments:		
Straight-line rental income	(549)	(567)
Amortization of above- and below-market lease intangibles	(337)	(365)
Amortization of below-market and prepaid ground lease intangible	60	77
Organization costs	—	1,838
Unrealized gains from changes in the fair value of financial instruments	(882)	(1,607)
Amortization of restricted stock awards	29	52
Performance participation allocation	5,241	5,241
Adjusted Funds from Operations	<u>\$ 10,557</u>	<u>\$ 11,487</u>

FFO and AFFO should not be considered to be more relevant or accurate than the current GAAP methodology in calculating net income or in evaluating our operating performance. In addition, FFO and AFFO should not be considered as alternatives to net income (loss) as indications of our performance or as alternatives to cash flows from operating activities as indications of our liquidity, but rather should be reviewed in conjunction with these and other GAAP measurements. Further, FFO and AFFO are not intended to be used as liquidity measures indicative of cash flow available to fund our cash needs, including our ability to make distributions to our stockholders.

#### Net Asset Value

The purchase price per share for each class of our common stock will generally equal our prior month’s NAV per share, as determined monthly, plus applicable selling commissions and dealer manager fees. Our NAV for each class of shares is based on the net asset values of our investments (including real estate-related securities), the addition of any other assets (such as cash on hand) and the deduction of any liabilities, including the allocation/accrual of any performance participation, and any stockholder servicing fees applicable to such class of shares.

The following table provides a breakdown of the major components of our NAV (\$ and shares in thousands, except per share data):

Components of NAV	June 30, 2017
Investments in real property	\$ 1,550,325
Investments in real estate-related securities	291,549
Cash and cash equivalents	31,296
Restricted cash	92,861
Other assets	9,996
Debt obligations	(930,436)
Subscriptions received in advance	(88,657)
Other liabilities	(36,250)
Accrued performance participation allocation	(5,241)
Stockholder servicing fees payable the following month <sup>(1)</sup>	(516)
Net Asset Value	<u>\$ 914,927</u>
Number of outstanding shares	<u>88,930</u>

(1) Stockholder servicing fees only apply to Class S, Class D, and Class T shares. See Reconciliation of Stockholders’ Equity to NAV for an explanation of the difference between the \$516 thousand accrued for purposes of our NAV and the \$53.4 million accrued under U.S. GAAP.



NAV Per Share	Class S Shares	Class I Shares	Class D Shares	Class T Shares	Total
Monthly NAV	\$ 734,552	\$ 178,015	\$ 2,227	\$ 133	\$ 914,927
Number of outstanding shares	71,382	17,318	217	13	88,930
NAV Per Share	\$ 10.2904	\$ 10.2791	\$ 10.2648	\$ 10.1721	

Set forth below are the weighted averages of the key assumptions in the discounted cash flow methodology used in the June 30, 2017 valuations, based on property types. Once we own more than one retail property we will include the key assumptions for this property type.

Property Type	Discount Rate	Exit Capitalization Rate
Multifamily	7.8%	5.8%
Industrial	7.2%	6.8%
Hospitality	9.8%	9.5%

These assumptions are determined by the Adviser and reviewed by our independent valuation advisor. A change in these assumptions would impact the calculation of the value of our property investments. For example, assuming all other factors remain unchanged, the changes listed below would result in the following effects on our investment values:

Input	Hypothetical Change	Multifamily Investment Values	Industrial Investment Values	Hospitality Investment Values
Discount Rate	0.25% decrease	+1.9%	+1.9%	+1.0%
(weighted average)	0.25% increase	(1.8%)	(1.8%)	(0.9%)
Exit Capitalization Rate	0.25% decrease	+2.8%	+2.4%	+1.9%
(weighted average)	0.25% increase	(2.6%)	(2.2%)	(1.8%)

The following table reconciles stockholders' equity per our consolidated balance sheet to our NAV (\$ in thousands):

Reconciliation of Stockholders' Equity to NAV	June 30, 2017
Stockholders' equity under U.S. GAAP	\$ 800,450
Adjustments:	
Accrued stockholder servicing fee	52,869
Organization and offering costs	8,720
Unrealized real estate appreciation	28,390
Accumulated depreciation and amortization	24,498
NAV	\$ 914,927

The following details the adjustments to reconcile GAAP stockholders' equity to our NAV:

- Accrued stockholder servicing fee represents the accrual for the full cost of the stockholder servicing fee for Class S, Class D and Class T shares. Under GAAP we accrued the full cost of the stockholder servicing fee as an offering cost at the time we sold the Class S, Class D, and Class T shares. For purposes of NAV we recognize the stockholder servicing fee as a reduction of NAV on a monthly basis as such fee is paid.
- The Adviser has agreed to advance organization and offering costs on our behalf through December 31, 2017. Such costs will be reimbursed to the Adviser pro rata over sixty months beginning January 1, 2018. Under GAAP, organization costs are expensed as incurred and offering costs are charged to equity as such amounts are incurred. For NAV, such costs will be recognized as a reduction to NAV as they are reimbursed ratably over sixty months.
- Our investments in real estate are presented under historical cost in our GAAP consolidated financial statements. As such, any increases in the fair market value of our investments in real estate are not included in our GAAP results. For purposes of determining our NAV, our investments in real estate are recorded at fair value.
- In addition, we depreciate our investments in real estate and amortize certain other assets and liabilities in accordance with GAAP. Such depreciation and amortization is not recorded for purposes of determining our NAV.

## Distributions

The following table summarizes our distributions declared during the three and six months ended June 30, 2017 (\$ in thousands). From March 2, 2016 (date of our initial capitalization) through June 30, 2016, we had not commenced our principal operations and as such, no distributions were made during this period.

	<b>Three Months Ended June 30, 2017</b>		<b>Six Months Ended June 30, 2017</b>	
	<b>Amount</b>	<b>Percentage</b>	<b>Amount</b>	<b>Percentage</b>
<b>Distributions</b>				
Paid in cash	\$ 2,801	31%	\$ 3,188	31%
Reinvested in shares	6,150	69%	7,082	69%
<b>Total distributions</b>	<b>\$ 8,951</b>	<b>100%</b>	<b>\$ 10,270</b>	<b>100%</b>
<b>Sources of Distributions</b>				
Cash flows from operating activities	\$ 8,951	100%	\$ 10,270	100%
Offering proceeds	—	—%	—	—%
<b>Total sources of distributions</b>	<b>\$ 8,951</b>	<b>100%</b>	<b>\$ 10,270</b>	<b>100%</b>
<b>Cash flows from operating activities</b>	<b>\$ 17,911</b>		<b>\$ 19,484</b>	
<b>Funds from Operations</b>	<b>\$ 6,995</b>		<b>\$ 6,818</b>	

## Liquidity and Capital Resources

Our primary needs for liquidity and capital resources are to fund our investments, to make distributions to our stockholders, to repurchase shares of our common stock pursuant to our share repurchase plan, to pay our organization and offering costs, operating expenses and capital expenditures and to pay debt service on any outstanding indebtedness we may incur. We anticipate our operating expenses will include, among other things, the management fee we will pay to the Adviser, the performance participation allocation that BREIT OP will pay to the Special Limited Partner, general corporate expenses, and fees related to managing our properties and other investments. We do not have any office or personnel expenses as we do not have any employees.

Our cash needs for acquisitions and other investments will be funded primarily from the sale of shares of our common stock and through the assumption or incurrence of debt. Over time, we generally intend to fund additional cash needs from operations.

The following is a summary of our indebtedness as of June 30, 2017 (\$ in thousands):

<b>Indebtedness</b>	<b>Interest Rate(1)</b>	<b>Maturity Dates(2)(3)</b>	<b>Maximum Facility Size</b>	<b>Principal Balance</b>
<i>Loans secured by our properties:</i>				
TA Multifamily (excluding 55 West)	3.76%	6/1/2024	N/A	\$ 211,249
Industrial Properties - Term Loan	L+2.10%	6/1/2022	N/A	146,000
Industrial Properties - Revolving Credit Facility	L+2.10%	6/1/2022	\$ 146,000	146,000
Emory Point	3.66%	5/5/2024	N/A	130,000
55 West (part of TA Multifamily Portfolio)	L+2.18%	5/9/2022	N/A	63,600
Sonora Canyon	3.76%	6/1/2024	N/A	26,455
<b>Total loans secured by our properties</b>				<b>723,304</b>
<i>Repurchase agreement borrowings:</i>				
Citi MRA	L+1.35% - L+1.60%	7/17/17 - 8/30/2017	N/A	153,567
RBC MRA	L+1.25% - L+1.45%	7/28/2017	N/A	16,016
<b>Total repurchase agreement borrowings</b>				<b>169,583</b>
Line of credit	L+2.25%	1/23/2018	250,000	43,708
<b>Total indebtedness</b>				<b>\$ 936,595</b>

- (1) The term "L" refers to (i) the one-month U.S. dollar-denominated London Interbank Offer Rate with respect to the Line of Credit, Revolving Credit Facility, and Term Loan, and (ii) the three-month U.S. dollar-denominated London Interbank Offer Rate with respect to the Repurchase agreement borrowings.
- (2) The 55 West mortgage has an initial maturity date of May 9, 2019 and we, at our sole discretion, have three one-year extension options.
- (3) Subsequent to quarter end, we rolled our repurchase agreement contracts expiring in July 2017 into new three-month contracts with a maturity date of October 2017.

Other potential future sources of capital include secured or unsecured financings from banks or other lenders and proceeds from the sale of assets. If necessary, we may use financings or other sources of capital in the event of unforeseen significant capital expenditures. We have not yet identified any sources for these types of financings.

As of August 11, 2017, we received net proceeds of \$1.1 billion from the sale of an aggregate of 110,469,787 shares of our common stock (consisting of 88,132,022 Class S shares, 20,584,019 Class I shares, 635,802 Class D shares, and 1,117,944 Class T shares). The Company intends to continue selling shares in the Offering on a monthly basis.

#### Cash Flows

The following table provides a breakdown of the net change in our cash and cash equivalents and restricted cash (\$ in thousands):

	<b>Six Months Ended June 30, 2017</b>
Cash flows provided by operating activities	\$ 19,484
Cash flows used in investing activities	(1,794,668)
Cash flows provided by financing activities	1,899,141
<b>Net increase in cash and cash equivalents and restricted cash</b>	<b>\$ 123,957</b>

Cash flows provided by operating activities were \$19.5 million during the six months ended June 30, 2017 primarily as a result of cash flows from the operations of the investments in our portfolio and interest income on our investments in real estate-related securities.

Cash flows used in investing activities were \$1.8 billion during the six months ended June 30, 2017 driven primarily by our acquisitions of real estate investments of \$1.5 billion and purchase of real estate-related securities of \$300.0 million.

Cash flows provided by financing activities were \$1.9 billion during the six months ended June 30, 2017 primarily due to the \$884.5 million of net proceeds we received from the issuance of our common stock and \$936.6 million of net borrowings under our mortgage notes, term loan, affiliate line of credit, and repurchase agreements.

From March 2, 2016 (date of our initial capitalization) through June 30, 2016, we had not commenced our principal operations and as such, comparative results have not been analyzed.

#### Critical Accounting Policies

The preparation of the financial statements in accordance with accounting principles generally accepted in the United States (“GAAP”) involve significant judgments and assumptions and require estimates about matters that are inherently uncertain. These judgments will affect our reported amounts of assets and liabilities and our disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. With different estimates or assumptions, materially different amounts could be reported in our financial statements. We consider our accounting policies over investments in real estate and lease intangibles, investments in securities, and revenue recognition to be our critical accounting policies. See Note 2 to our consolidated financial statements for further descriptions of such accounting policies.

#### Recent Accounting Pronouncements

See Note 2 — “Summary of Significant Accounting Policies” to our consolidated financial statements in this quarterly report on Form 10-Q for a discussion concerning recent accounting pronouncements.

#### Off-Balance Sheet Arrangements

We currently have no off-balance sheet arrangements that are reasonably likely to have a material current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

#### Contractual Obligations

The following table aggregates our contractual obligations and commitments with payments due subsequent to June 30, 2017 (\$ in thousands).

Obligations	Total	Less than 1 year	1-3 years	3-5 years	More than 5 years
Organizational and offering costs	\$ 8,720	\$ 872	\$ 3,488	\$ 3,488	\$ 872
Ground leases	14,308	239	478	478	13,113
Indebtedness (1)	1,094,818	240,134	51,133	342,324	461,227
Total	\$ 1,117,846	\$ 241,245	\$ 55,099	\$ 346,290	\$ 475,212

(1) The allocation of our indebtedness includes both principal and interest payments based on the current maturity date and interest rates in effect at June 30, 2017.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### Indebtedness

We are exposed to interest rate risk with respect to our variable-rate indebtedness, whereas an increase in interest rates would directly result in higher interest expense costs. As of June 30, 2017, the outstanding principal balance of our variable rate indebtedness was \$568.9 million and consisted of mortgage notes, a term loan, a revolving credit facility, an affiliate line of credit, and repurchase agreements.

Our mortgage loans, term loan, revolving credit facility, and affiliate line of credit are variable rate and indexed to one-month U.S. Dollar denominated LIBOR. For both the three and six months ended June 30, 2017, a 10% increase in one-month U.S. Dollar denominated LIBOR would have resulted in increased interest expense of \$452 thousand.

Our repurchase agreements are variable rate and indexed to three-month U.S. Dollar denominated LIBOR. For both the three and six months ended June 30, 2017, a 10% increase in the three-month U.S. Dollar denominated LIBOR rate would have resulted in increased interest expense of \$19 thousand.

We may seek to limit the impact of rising interest rates on earnings and cash flows through the use of fixed rate financings or the use of derivative financial instruments to hedge exposures to changes in interest rates on loans secured by our assets.

#### *Investments in real estate-related securities*

As of June 30, 2017, our investments in real estate-related securities consisted of \$291.5 million of CMBS. Our CMBS investments are floating-rate and indexed to one-month U.S. denominated LIBOR and as such, exposed to interest rate risk. Our net income will increase or decrease depending on interest rate movements. While we cannot predict factors which may or may not affect interest rates, during the three and six months ended June 30, 2017, a 10% increase or decrease in the one-month U.S. denominated LIBOR rate would have resulted in an increase or decrease to income from real estate-related securities of \$182 thousand and \$196 thousand, respectively.

We may also be exposed to market risk with respect to our investments in real-estate related securities due to changes in the fair value of our investments. The fair value of our investments may fluctuate, thus the amount we will realize upon any sale of our investments in CMBS is unknown. As of June 30, 2017, the fair value at which we may sell our investments in real estate-related securities is not known, but a 10% change in the fair value of our investments in real estate-related securities may result in an unrealized gain or loss of \$29.2 million.

## **ITEM 4. CONTROLS AND PROCEDURES**

### **Evaluation of Disclosure Controls and Procedures**

An evaluation of the effectiveness of the design and operation of our “disclosure controls and procedures” (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”)), as of the end of the period covered by this quarterly report on Form 10-Q was made under the supervision and with the participation of our management, including our Chief Executive Officer (“CEO”) and Chief Financial Officer (“CFO”). Based upon this evaluation, our CEO and CFO have concluded that our disclosure controls and procedures (a) are effective to ensure that information required to be disclosed by us in reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by SEC rules and forms and (b) include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in reports filed or submitted under the Exchange Act is accumulated and communicated to our management, including our CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.

### **Changes in Internal Controls over Financial Reporting**

There have been no changes in our “internal control over financial reporting” (as defined in Rule 13a-15(f) of the Exchange Act) that occurred during the period covered by this quarterly report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

From time to time, we may be involved in various claims and legal actions arising in the ordinary course of business. As of June 30, 2017, we were not involved in any material legal proceedings.

**ITEM 1A. RISK FACTORS**

There have been no material changes to the risk factors previously disclosed under Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2016.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

*Unregistered Sales of Equity Securities*

During the three months ended June 30, 2017, we did not sell or issue any equity securities that were not registered under the Securities Act.

*Use of Offering Proceeds*

On August 31, 2016, our Registration Statement on Form S-11 (File No. 333-213043) covering the Offering of up to \$5.0 billion in shares of common stock (in any combination of purchases of Class S, Class T, Class D and Class I shares of our common stock), consisting of up to \$4.0 billion in shares in our primary offering and up to \$1.0 billion in shares pursuant to our distribution reinvestment plan, was declared effective under the Securities Act. Amendment No. 4 to our Registration Statement was declared effective under the Securities Act on April 14, 2017. The initial offering price of each class of our common stock was \$10.00 per share, plus applicable selling commissions and dealer manager fees. The offering price for each class of our common stock is determined monthly and is made available on our website and in prospectus supplement filings.

As of June 30, 2017, the following is certain information about the Offering and use of proceeds therefrom (\$ in thousands):

	<b>Class S Shares</b>	<b>Class I Shares</b>	<b>Class D Shares</b>	<b>Class T Shares</b>	<b>Total</b>
<b>Offering proceeds:</b>					
Shares sold	71,382,151	17,291,740	216,570	13,460	88,903,921
Gross offering proceeds	\$ 720,051	\$ 172,545	\$ 2,165	\$ 140	894,901
Selling commissions and dealer manager fees	(8,607)	—	—	(5)	(8,612)
Accrued stockholder servicing fees	(2,005)	—	(1)	—	(2,006)
Other offering costs	—	—	—	—	—
Net offering proceeds	\$ 709,439	\$ 172,545	\$ 2,164	\$ 135	\$ 884,283
<b>Use of offering proceeds:</b>					
Acquisitions of real estate					(1,509,640)
Borrowings from mortgage notes, term loan, and revolving credit facility					723,304
Borrowings under affiliate line of credit					178,208
Payment of deferred financing costs					(8,742)
Purchase of real estate-related securities					(300,040)
Proceeds from settlement of real estate-related securities					16,596
Borrowings under repurchase agreements					182,154
Repayments of borrowings					(147,071)
Distributions to stockholders					(1,917)
Pre-acquisition costs					(1,123)
Working capital					15,284
Cash and cash equivalents					\$ 31,296

*Share Repurchases*

During the three months ended June 30, 2017, we did not repurchase any shares of our common stock.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

Not applicable.

**ITEM 6. EXHIBITS**

- 3.1 Second Articles of Amendment and Restatement of the Company (incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K, as filed by the Registrant with the Securities and Exchange Commission on July 26, 2017)
- 4.1 Share Repurchase Plan
- 10.1 Purchase and Sale Agreement between a subsidiary of the Company and an affiliate of TA Realty (incorporated by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K, as filed by the Registrant with the Securities and Exchange Commission on April 19, 2017)
- 10.2 Purchase and Sale Agreement between a subsidiary of the Company and an affiliate of High Street Realty Company (incorporated by reference to Exhibit 10.2 to the Registrant's Current Report on Form 8-K, as filed by the Registrant with the Securities and Exchange Commission on April 19, 2017)
- 31.1 [Certification of Chief Executive Officer, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002](#)
- 31.2 [Certification of Chief Financial Officer, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002](#)
- 32.1 + [Certification of Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002](#)
- 32.2 + [Certification of Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002](#)
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema Document
- 101.SCH XBRL Taxonomy Extension Calculation Linkbase Document
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document

+ This exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") or otherwise subject to the liability of that Section. Such exhibit shall not be deemed incorporated into any filing under the Securities Act or the Exchange Act.

The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other disclosure other than with respect to the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In particular, any representations and warranties made by us in these agreements or other documents were made solely within the specific context of the relevant agreement or document and may not describe the actual state of affairs as of the date they were made or at any other time.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BLACKSTONE REAL ESTATE INCOME TRUST, INC.

August 11, 2017  
Date

/s/ Frank Cohen  
Frank Cohen  
Chief Executive Officer  
(Principal Executive Officer)

August 11, 2017  
Date

/s/ Paul D. Quinlan  
Paul D. Quinlan  
Chief Financial Officer and Treasurer  
(Principal Financial Officer and  
Principal Accounting Officer)



**BLACKSTONE REAL ESTATE INCOME TRUST, INC.**  
Class T, S, D and I Share Repurchase Plan  
Effective as of August 7, 2017

**Definitions**

*Class D shares* – shall mean the shares of the Company’s common stock classified as Class D.

*Class I shares* – shall mean the shares of the Company’s common stock classified as Class I.

*Class S shares* – shall mean the shares of the Company’s common stock classified as Class S.

*Class T shares* – shall mean the shares of the Company’s common stock classified as Class T.

*Company* – shall mean Blackstone Real Estate Income Trust, Inc., a Maryland corporation.

*Dealer Manager* – shall mean Blackstone Advisory Partners L.P.

*NAV* – shall mean the net asset value of the Company or a class of its shares, as the context requires, determined in accordance with the Company’s valuation policies and procedures.

*Operating Partnership* – shall mean BREIT Operating Partnership L.P.

*Operating Partnership units* – shall mean limited partnership interests in the Operating Partnership.

*Special Limited Partner* – shall mean BREIT Special Limited Partner L.L.C.

*Stockholders* – shall mean the holders of Class T, Class S, Class D or Class I shares.

*Transaction Price* – shall mean the repurchase price per share for each class of common stock, which shall be equal to the then-current offering price before applicable selling commissions and dealer manager fees.

**Share Repurchase Plan**

Stockholders may request that the Company repurchase shares of its common stock through their financial advisor or directly with the Company’s transfer agent. The procedures relating to the repurchase of shares of the Company’s common stock are as follows:

- Under this share repurchase plan, to the extent the Company chooses to repurchase shares in any particular month the Company will only repurchase shares as of the last calendar day of that month (a “Repurchase Date”). To have shares repurchased, a Stockholder’s repurchase request and required documentation must be received in good order by 4:00 p.m. (Eastern time) on the second to last business day of the applicable month. Settlements of share repurchases will be made within three business days of the Repurchase Date. The Company will begin this share repurchase plan in the first month of the first full calendar quarter following the conclusion of its escrow period. Repurchase requests received and processed by the Company’s transfer agent will be effected at a repurchase price equal to the Transaction Price on the applicable Repurchase Date (which will generally be equal to the Company’s prior month’s NAV per share), subject to any Early Repurchase Deduction (as defined below).
  - A Stockholder may withdraw his or her repurchase request by notifying the transfer agent, directly or through the Stockholder’s financial intermediary, on our toll-free, automated telephone line, 844-702-1299. The line is open on each business day between the hours of 9:00 a.m. and 6:00 p.m. (Eastern time). Repurchase requests must be cancelled before 4:00 p.m. (Eastern time) on the last business day of the applicable month.
  - If a repurchase request is received after 4:00 p.m. (Eastern time) on the second to last business day of the applicable month, the purchase order will be executed, if at all, on the next month’s Repurchase Date at the Transaction Price applicable to that month (subject to any Early Repurchase Deduction), unless such request is withdrawn prior to the repurchase. Repurchase requests received and processed by the Company’s transfer agent on a business day, but after the close of business on that day or on a day that is not a business day, will be deemed received on the next business day.
  - Repurchase requests may be made by mail or by contacting a financial intermediary, both subject to certain conditions described in this share repurchase plan. If making a repurchase request by contacting the Stockholder’s financial intermediary, the Stockholder’s financial intermediary may require the Stockholder to provide certain documentation or information. If making a
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repurchase request by mail to the transfer agent, the Stockholder must complete and sign a repurchase authorization form, which can be found at the end of this share repurchase plan and which will also be available on our website, [www.bxreit.com](http://www.bxreit.com). Written requests should be sent to the transfer agent at the following address:

DST Systems, Inc.  
PO Box 219349  
Kansas City, MO 64121-9349

Overnight Address:  
DST Systems, Inc.  
430 W 7th St. Suite 219349  
Kansas City, MO 64105

Toll Free Number: 844-702-1299

Corporate investors and other non-individual entities must have an appropriate certification on file authorizing repurchases. A signature guarantee may be required.

- For processed repurchases, Stockholders may request that repurchase proceeds are to be paid by mailed check provided that the check is mailed to an address on file with the transfer agent for at least 30 days. Please check with your broker-dealer that such payment may be made via check or wire transfer, as further described below.
- Stockholders may also receive repurchase proceeds via wire transfer, provided that wiring instructions for their brokerage account or designated U.S. bank account are provided. For all repurchases paid via wire transfer, the funds will be wired to the account on file with the transfer agent or, upon instruction, to another financial institution provided that the Stockholder has made the necessary funds transfer arrangements. The customer service representative can provide detailed instructions on establishing funding arrangements and designating a bank or brokerage account on file. Funds will be wired only to U.S. financial institutions (ACH network members).
- A medallion signature guarantee may be required in certain circumstances described below. A medallion signature guarantee may be obtained from a domestic bank or trust company, broker-dealer, clearing agency, savings association or other financial institution which participates in a medallion program recognized by the Securities Transfer Association. The three recognized medallion programs are the Securities Transfer Agents Medallion Program, the Stock Exchanges Medallion Program and the New York Stock Exchange, Inc. Medallion Signature Program. Signature guarantees from financial institutions which are not participating in any of these medallion programs will not be accepted. A notary public cannot provide signature guarantees. The Company reserves the right to amend, waive or discontinue this policy at any time and establish other criteria for verifying the authenticity of any repurchase or transaction request. The Company may require a medallion signature guarantee if, among other reasons: (1) the amount of the repurchase request is over \$500,000; (2) a Stockholder wishes to have repurchase proceeds transferred by wire to an account other than the designated bank or brokerage account on file for at least 30 days or sent to an address other than such Stockholder's address of record for the past 30 days; or (3) the Company's transfer agent cannot confirm a Stockholder's identity or suspects fraudulent activity.
- If a Stockholder has made multiple purchases of shares of the Company's common stock, any repurchase request will be processed on a first in/first out basis unless otherwise requested in the repurchase request.

#### ***Minimum Account Repurchases***

In the event that any Stockholder fails to maintain the minimum balance of \$500 of shares of the Company's common stock, the Company may repurchase all of the shares held by that Stockholder at the repurchase price in effect on the date the Company determines that such Stockholder has failed to meet the minimum balance, less any Early Repurchase Deduction. Minimum account repurchases will apply even in the event that the failure to meet the minimum balance is caused solely by a decline in the Company's NAV. Minimum account repurchases are subject to Early Repurchase Deduction.

#### ***Sources of Funds for Repurchases***

The Company may fund repurchase requests from sources other than cash flow from operations, including, without limitation, the sale of assets, borrowings, return of capital or offering proceeds (including from sales of the Company's common stock or Operating Partnership units to the Special Limited Partner, an affiliate of Blackstone), and the Company has no limits on the amounts it may pay from such sources.

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### ***Repurchase Limitations***

The Company may repurchase fewer shares than have been requested in any particular month to be repurchased under this share repurchase plan, or none at all, in its discretion at any time. In addition, the total amount of aggregate repurchases of Class T, Class S, Class D and Class I shares will be limited to no more than 2% of the Company's aggregate NAV per month and no more than 5% of the Company's aggregate NAV per calendar quarter.

In the event that the Company determines to repurchase some but not all of the shares submitted for repurchase during any month, shares submitted for repurchase during such month will be repurchased on a pro rata basis. All unsatisfied repurchase requests must be resubmitted after the start of the next month or quarter, or upon the recommencement of this share repurchase plan, as applicable.

If the Transaction Price for the applicable month is not made available by the tenth business day prior to the last business day of the month (or is changed after such date), then no repurchase requests will be accepted for such month and stockholders who wish to have their shares repurchased the following month must resubmit their repurchase requests.

Should repurchase requests, in the Company's judgment, place an undue burden on the Company's liquidity, adversely affect the Company's operations or risk having an adverse impact on the Company as a whole, or should the Company otherwise determine that investing its liquid assets in real properties or other illiquid investments rather than repurchasing the Company's shares is in the best interests of the Company as a whole, the Company may choose to repurchase fewer shares in any particular month than have been requested to be repurchased, or none at all. Further, the Company's board of directors may modify, suspend or terminate this share repurchase plan if it deems such action to be in the best interest of the Company and its Stockholders. Material modifications, including any amendment to the 2% monthly or 5% quarterly limitations on repurchases, to and suspensions of the share repurchase plan will be promptly disclosed to stockholders in a prospectus supplement (or post-effective amendment if required by the Securities Act) or special or periodic report filed by us. Material modifications will also be disclosed on the Company's website. In addition, the Company may determine to suspend this share repurchase plan due to regulatory changes, changes in law or if the Company becomes aware of undisclosed material information that it believes should be publicly disclosed before shares are repurchased. Once this share repurchase plan is suspended, the Company's board of directors must affirmatively authorize the recommencement of this plan before Stockholder requests will be considered again.

### ***Early Repurchase Deduction***

There is no minimum holding period for shares of the Company's common stock and Stockholders can request that the Company repurchase their shares at any time. However, subject to limited exceptions, shares that have not been outstanding for at least one year will be repurchased at 95% of the Transaction Price (an "Early Repurchase Deduction") on the applicable Repurchase Date. This Early Repurchase Deduction will also generally apply to minimum account repurchases.

The Company may, from time to time, waive the Early Repurchase Deduction in the following circumstances:

- repurchases resulting from death or qualifying disability; or
- in the event that a Stockholder's shares are repurchased because such Stockholder has failed to maintain the \$500 minimum account balance.

As set forth above, the Company may waive the Early Repurchase Deduction in respect of repurchase of shares resulting from the death of a Stockholder who is a natural person, subject to the conditions and limitations described above, including shares held by such Stockholder through a revocable grantor trust or an IRA or other retirement or profit-sharing plan, after receiving written notice from the estate of the Stockholder, the recipient of the shares through bequest or inheritance, or, in the case of a revocable grantor trust, the trustee of such trust, who shall have the sole ability to request repurchase on behalf of the trust. The Company must receive the written repurchase request within 12 months after the death of the Stockholder in order for the requesting party to rely on any of the special treatment described above that may be afforded in the event of the death of a Stockholder. Such a written request must be accompanied by a certified copy of the official death certificate of the Stockholder. If spouses are joint registered holders of shares, the request to repurchase the shares may be made if either of the registered holders dies. If the Stockholder is not a natural person, such as certain trusts or a partnership, corporation or other similar entity, the right of repurchase upon death does not apply.

Furthermore, as set forth above, the Company may waive the Early Repurchase Deduction in respect of repurchase of shares held by a Stockholder who is a natural person who is deemed to have a qualifying disability (as such term is defined in Section 72(m)(7) of the Code), subject to the conditions and limitations described above, including shares held by such Stockholder through a revocable grantor trust, or an IRA or other retirement or profit-sharing plan, after receiving written notice from such Stockholder, provided that the condition causing the qualifying disability was not pre-existing on the date that the Stockholder became a Stockholder. The

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Company must receive the written repurchase request within 12 months of the initial determination of the Stockholder's disability in order for the Stockholder to rely on any of the waivers described above that may be granted in the event of the disability of a Stockholder. If spouses are joint registered holders of shares, the request to repurchase the shares may be made if either of the registered holders acquires a qualifying disability. If the Stockholder is not a natural person, such as certain trusts or a partnership, corporation or other similar entity, the right of repurchase upon disability does not apply.

#### ***Items of Note***

- Stockholders will not receive interest on amounts represented by uncashed repurchase checks;
- Under applicable anti-money laundering regulations and other federal regulations, repurchase requests may be suspended, restricted or canceled and the proceeds may be withheld;
- IRS regulations require the Company to determine and disclose on Form 1099-B the adjusted cost basis for shares of the Company's stock sold or repurchased. Although there are several available methods for determining the adjusted cost basis, unless a Stockholder elects otherwise, which such Stockholder may do by checking the appropriate box on the subscription agreement or calling the Company's customer service number at 844-702-1299, the Company will utilize the first-in-first-out method; and
- All shares of the Company's common stock requested to be repurchased must be beneficially owned by the Stockholder of record making the request or his or her estate, heir or beneficiary, or the party requesting the repurchase must be authorized to do so by the Stockholder of record of the shares or his or her estate, heir or beneficiary, and such shares of common stock must be fully transferable and not subject to any liens or encumbrances. In certain cases, the Company may ask the requesting party to provide evidence satisfactory to the Company that the shares requested for repurchase are not subject to any liens or encumbrances. If the Company determines that a lien exists against the shares, the Company will not be obligated to repurchase any shares subject to the lien.

#### **Mail and Telephone Instructions**

The Company and its transfer agent will not be responsible for the authenticity of mail or phone instructions or losses, if any, resulting from unauthorized Stockholder transactions if they reasonably believe that such instructions were genuine. The Company and the its transfer agent have established reasonable procedures to confirm that instructions are genuine including requiring the Stockholder to provide certain specific identifying information on file and sending written confirmation to Stockholders of record no later than five days following execution of the instruction. Failure by the Stockholder or its agent to notify the Company's transfer agent in a timely manner, but in no event more than 60 days from receipt of such confirmation, that the instructions were not properly acted upon or any other discrepancy will relieve the Company, the Company's transfer agent and the financial advisor of any liability with respect to the discrepancy.

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**REPURCHASE AUTHORIZATION  
FOR Blackstone Real Estate Income Trust, Inc.**

Use this form to request repurchase of your shares in Blackstone Real Estate Income Trust, Inc. Please complete all sections below.

**1 REPURCHASE FROM THE FOLLOWING ACCOUNT**

Name(s) on the Account
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Account Number	Social Security Number/TIN
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Financial Advisor Name	Financial Advisor Phone Number
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**2 REPURCHASE AMOUNT** (Check one)

- All Shares
- Number of Shares \_\_\_\_\_
- Dollar Amount \$ \_\_\_\_\_

**3 REPURCHASE TYPE** (Check one)

- Normal
- Death
- Disability

*Additional documentation is required if repurchasing due to Death or Disability. Contact Investor Relations for detailed instructions at 844-702-1299.*

**4 PAYMENT INSTRUCTIONS** (Select only one)

Indicate how you wish to receive your repurchase payment below. If an option is not selected, a check will be sent to your address of record. Repurchase proceeds for qualified accounts, including IRAs and other Custodial accounts, and certain Broker-controlled accounts as required by your Broker/Dealer of record, will automatically be issued to the Custodian or Broker/Dealer of record, as applicable. **All Custodial held and Broker-controlled accounts must include the Custodian and/or Broker/Dealer signature.**

- Cash/Check Mailed to Address of Record**
- Cash/Check Mailed to Third Party/Custodian** (Signature Guarantee required)

Name / Entity Name / Financial Institution	Mailing Address
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City	State	Zip Code	Account Number
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- Cash/Direct Deposit Attach a pre-printed voided check. (Non-Custodian Investors Only)

*I authorize Blackstone Real Estate Income Trust, Inc. or its agent to deposit my distribution into my checking or savings account. In the event that Blackstone Real Estate Income Trust, Inc. deposits funds erroneously into my account, they are authorized to debit my account for an amount not to exceed the amount of the erroneous deposit.*

Financial Institution Name	Mailing Address	City	State
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Your Bank's ABA Routing Number	Your Bank Account Number
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**PLEASE ATTACH A PRE-PRINTED VOIDED CHECK**

**5 SHARE REPURCHASE PLAN CONSIDERATIONS (Select only one)**

Our share repurchase plan contains limitations on the number of shares that can be repurchased under the plan during any month and quarter. In addition to these limitations, we cannot guarantee that we will have sufficient funds to accommodate all repurchase requests made in any applicable repurchase period and we may elect to repurchase fewer shares than have been requested in any particular month, or none at all. If the number of shares subject to repurchase requests exceeds the then applicable limitations, or if we otherwise do not make all requested repurchases, each shareholder's request will be reduced on a pro rata basis after we have repurchased all shares for which repurchase has been requested due to death or disability. If repurchase requests are reduced on a pro rata basis, you may elect (at the time of your repurchase request) to either withdraw your entire request for repurchase or have your request honored on a pro-rata basis. If you wish to have the remainder of your initial request repurchased, you must resubmit a new repurchase request for the remaining amount. **Please select one of the following options below. If an option is not selected, your repurchase request will be processed on a pro-rata basis, if needed.**

- Process my repurchase request on a pro-rata basis.
- Withdraw (do not process) my entire repurchase request if amount will be reduced on a pro-rata basis.

**6 COST BASIS SELECTION (Select only one)**

U.S. federal income tax information reporting rules generally apply to certain transactions in our shares. Where they apply, the "cost basis" calculated for the shares involved will be reported to the Internal Revenue Service ("IRS") and to you. Generally these rules apply to our shares, including those purchased through our distribution reinvestment plan. You should consult your own tax advisor regarding the consequences of these new rules and your cost basis reporting options.

Indicate below the cost basis method you would like us to apply.

IMPORTANT: If an option is not selected, your cost basis will be calculated using the FIFO method.

- FIFO (First – In / First Out)
- LIFO (Last – In / First Out) *Consult your tax advisor to determine whether this method is available to you.*
- Specific Lots

If you have selected "Specific Lots," please identify the lots below:

Date of Purchase:	Amount of Purchase:
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Date of Purchase:	Amount of Purchase:
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Date of Purchase:	Amount of Purchase:
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**7 AUTHORIZATION AND SIGNATURE**

**IMPORTANT: Signature Guarantee may be required if any of the following applies:**

- Amount to be repurchased is \$500,000 or more.
- The repurchase is to be sent to an address other than the address we have had on record for the past 30 days.
- The repurchase is to be sent to an address other than the address on record.
- If name has changed from the name in the account registration, we must have a one-and-the-same name signature guarantee. A one-and-the-same signature guarantee must state "<Previous Name> is one-and-the-same as <New Name>" and you must sign your old and new name.
- The repurchase proceeds are deposited directly according to banking instructions provided on this form. *(Non-Custodial Investors Only)*

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Investor Name (Please Print)Signature	Date
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Co-Investor Name (Please Print)Signature	Date
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<b>Signature Guarantee</b> <i>(Affix Medallion or Signature Guarantee Stamp Below)</i>
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<b>Custodian and/or Broker/Dealer Authorization</b> <i>(if applicable)</i>
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Signature of Authorized Person
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- \* Please refer to the prospectus you received in connection with your initial investment in Blackstone Real Estate Income Trust, Inc., as amended by any amendments or supplements to that prospectus, for a description of the current terms of our share repurchase plan. A copy of the prospectus, as amended and supplemented to date, is located at [www.bxreit.com](http://www.bxreit.com) and at [www.sec.gov](http://www.sec.gov). The repurchase price will be available in our prospectus supplements and at [www.bxreit.com](http://www.bxreit.com) and [www.sec.gov](http://www.sec.gov). There are various limitations on your ability to request that we repurchase your shares, including, subject to certain exceptions, an early repurchase deduction if your shares have been outstanding for less than one year. Please see a copy of the applicable prospectus, as amended and supplemented to date, for the current repurchase price. Our board of directors may determine to amend, suspend or terminate our share repurchase plan without stockholder approval. We will provide written notice of any amendment, suspension or termination of the plan in a filing with the SEC at [www.sec.gov](http://www.sec.gov), which will also be made available at [www.bxreit.com](http://www.bxreit.com). Repurchase of shares, when requested, will generally be made monthly; provided however, that the board of directors may determine from time to time to adjust the timing of repurchases. All requests for repurchases must be received in good order by 4:00 p.m. (Eastern time) on the second to last business day of the applicable month. A Stockholder may withdraw his or her repurchase request by notifying the transfer agent, directly or through the Stockholder's financial intermediary, on our toll-free, automated telephone line, 844-702-1299. Repurchase requests must be cancelled before 4:00 p.m. (Eastern time) on the applicable Repurchase Date (or if such Repurchase Date is not a business day, the prior business day). We cannot guarantee that we will have sufficient available funds or that we will otherwise be able to accommodate any or all requests made in any applicable repurchase period.

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**Mail to:** Blackstone Real Estate Income Trust c/o DST Systems, Inc. c/o PO Box 219349 c/o Kansas City, MO 64121-9349

**Overnight Delivery:** Blackstone Real Estate Income Trust c/o DST Systems, Inc. c/o 430 W. 7th St. c/o Kansas City, MO 64105

**Investor Relations:** 844-702-1299



**CERTIFICATION**  
**PURSUANT TO 17 CFR 240.13a-14**  
**PROMULGATED UNDER**  
**SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Frank Cohen, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Blackstone Real Estate Income Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 11, 2017

/s/ Frank Cohen  
\_\_\_\_\_  
Frank Cohen  
Chief Executive Officer

**CERTIFICATION**  
**PURSUANT TO 17 CFR 240.13a-14**  
**PROMULGATED UNDER**  
**SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Paul D. Quinlan, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Blackstone Real Estate Income Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 11, 2017

/s/ Paul D. Quinlan  
\_\_\_\_\_  
Paul D. Quinlan  
Chief Financial Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Blackstone Real Estate Income Trust, Inc. (the "Company") on Form 10-Q for the period ended June 30, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Frank Cohen, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Frank Cohen

Frank Cohen

Chief Executive Officer

August 11, 2017

This certification accompanies each Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

A signed original of this written statement required by Section 906 has been provided by the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Blackstone Real Estate Income Trust, Inc. (the "Company") on Form 10-Q for the period ended June 30, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Paul D. Quinlan, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Paul D. Quinlan

\_\_\_\_\_  
Paul D. Quinlan  
Chief Financial Officer  
August 11, 2017

This certification accompanies each Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

A signed original of this written statement required by Section 906 has been provided by the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.