## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 3, 2019 (June 2, 2019)

### Blackstone Real Estate Income Trust, Inc.

(Exact Name of Registrant as Specified in its Charter)

Maryland (State or Other Jurisdiction of Incorporation) 333-213043 (Commission File Number) 81-0696966 (IRS. Employer Identification No.)

345 Park Avenue New York, New York 10154 (Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (212) 583-5000

Not Applicable (Former Name or Former Address, if Changed Since Last Report)

|  |   | ·   |   |  |  |  |  |  |
|--|---|---|---|--|--|--|--|--|
|  | ck the appropriate box below if the Form 8-K filing is intowing provisions:   | tended to simultaneously satisfy the filing | g obligation of the registrant under any of the |  |  |  |  |  |
|  | Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)   |   |   |  |  |  |  |  |
|  | Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)  |   |   |  |  |  |  |  |
|  | Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))                                  |   |   |  |  |  |  |  |
|  | Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))                                  |   |   |  |  |  |  |  |
| Securities registered pursuant to Section 12(b) of the Act:  Title of each class |   | Trading<br>Symbol                           | Name of each exchange<br>on which registered    |  |  |  |  |  |
| cha <sub>j</sub><br>Eme  | cate by check mark whether the registrant is an emergin oter) or Rule 12b-2 of the Securities Exchange Act of 192 riging growth company | 34 (§240.12b-2 of this chapter).            | W.  |  |  |  |  |  |

#### Item 1.01. Entry Into a Material Definitive Agreement.

#### Blackstone Real Estate Income Trust Agrees to Acquire \$5.3 Billion, 64 Million Square Foot Industrial Portfolio

On June 2, 2019, Blackstone Real Estate Income Trust, Inc. (the "Company") entered into a Memorandum of Designation and Understanding (the "Designation Agreement") to acquire a 64 million square foot income-oriented, high quality, 95% leased industrial portfolio (the "Portfolio") in well-located, in-fill locations, as part of a larger 179 million square foot transaction described below. The Portfolio will be acquired from entities related to GLP Pte. Ltd. and other unaffiliated third parties (collectively, the "Seller") for approximately \$5.3 billion, excluding closing costs. The Portfolio consists of 316 industrial properties with 51% of aggregate square footage located in Dallas/Fort Worth, Chicago, Central Pennsylvania, Atlanta and Central Florida. Four of the top five markets in the Portfolio overlap with the Company's current industrial portfolio.

The Company believes the Portfolio's markets benefit from attractive fundamentals. Industrial vacancy across the Portfolio's markets has continued to decline over the past six years and was just 5.2% as of March 31, 2019, while rents across the Portfolio's markets have increased 6.1% year-over-year in the first quarter of 2019. The continued market rent growth in the Portfolio's markets resulted in rents on new leases exceeding rents on expiring leases by 9% in the Portfolio during the first quarter of 2019. Construction of new supply in the Portfolio's markets has averaged 2.1% of total stock over the past four years as compared to 2.2% of net industrial absorption.

The Portfolio is leased to 745 tenants including e-commerce and logistics companies such as Amazon, FedEx and DHL, as well as Starbucks, Wayfair and Whirlpool. As of May 20, 2019, the Portfolio had a 5-year weighted average lease life with no more than 17% of square footage expiring in a single year and no single tenant occupying 6% or more of the Portfolio's aggregate square footage. The properties in the Portfolio face competition from similarly situated properties in and around their respective submarkets.

The following table provides an overview of the Portfolio:

|                      |                                  |                         | As of     | As of April 30, 2019 |   |  |
|----------------------|----------------------------------|-------------------------|-----------|----------------------|---|--|
| Submarket            | Square Footage<br>(in thousands) | Number of<br>Properties | Occupancy | An<br>Rent           | Average Effective<br>Annual Base<br>Rent Per Leased<br>Square Foot(1) |  |
| Dallas/Fort Worth    | 9,035                            | 32                      | 94%       | \$                   | 3.85  |  |
| Chicago              | 7,477                            | 36                      | 91%       | \$                   | 4.51  |  |
| Central Pennsylvania | 5,643                            | 10                      | 91%       | \$                   | 4.57  |  |
| Atlanta              | 5,179                            | 13                      | 100%      | \$                   | 3.35  |  |
| Central Florida      | 5,056                            | 43                      | 100%      | \$                   | 4.78  |  |
| Columbus             | 3,827                            | 15                      | 93%       | \$                   | 3.10  |  |
| Cincinnati           | 3,669                            | 17                      | 100%      | \$                   | 3.65  |  |
| South Virginia       | 2,777                            | 19                      | 93%       | \$                   | 5.84  |  |
| Denver               | 1,982                            | 11                      | 97%       | \$                   | 5.12  |  |
| Las Vegas            | 1,942                            | 3                       | 100%      | \$                   | 4.97  |  |
| Other                | 17,128                           | 117                     | 96%       | \$                   | 4.58  |  |
| Total                | 63,715                           | 316                     | 95%       | \$                   | 4.32  |  |

<sup>(1)</sup> Average effective annual base rent per leased square foot is determined from the annualized April 2019 base rent per leased square foot and excludes tenant recoveries, straight-line rent and above-below market lease amortization.

The acquisition of the Portfolio is expected to be funded through a combination of cash on hand (which primarily consists of proceeds from the Company's ongoing public offering), the assumption of certain existing debt, and new property-level debt. The assumed existing debt is secured by properties in the Portfolio, has an outstanding balance of \$695 million, a weighted-average fixed interest rate of 3.7%, and a weighted average maturity date of October 17,

2028. The assumed existing debt is interest only and subject to yield maintenance prepayment provisions. The Company has received a loan commitment from Deutsche Bank for \$1.5 billion of new property-level debt which will consist of an approximately \$1.15 billion fixed rate component and an approximately \$350 million floating rate component. The fully extended term of the loan will be for seven years. The Company is negotiating additional property-level debt.

Pursuant to the terms of the Designation Agreement, the Company has been designated as the purchaser of the Portfolio. The Designation Agreement is being entered into between the Company and a special purpose wholly-owned subsidiary (the "Buyer") of Blackstone Real Estate Partners funds, an affiliate of the Company's sponsor. Under the terms of the Designation Agreement, the Company has agreed to, among other things, acquire the Portfolio and assume and timely perform its share of Buyer's liabilities and obligations with respect to the Portfolio under the Transaction Agreement, dated as of June 2, 2019 (the "Transaction Agreement"), by and among the Seller, the Buyer and certain other parties. The Transaction Agreement provides for the sale of a portfolio of industrial assets, including the Portfolio, for an aggregate purchase price of approximately \$18.7 billion excluding closing costs.

At the closing contemplated by the Transaction Agreement, the Company has agreed to pay the \$5.3 billion purchase price allocable to the Portfolio under the Transaction Agreement. The Buyer has agreed to purchase the remaining opportunistic assets in the transaction at closing under the Transaction Agreement. The Buyer may not, without the Company's consent, amend the Transaction Agreement as it affects (i) the Portfolio and (ii) the Company's rights and obligations as the designated purchaser for the Portfolio under the Transaction Agreement. Upon a termination of the Transaction Agreement in certain circumstances, the Buyer will be required to pay the Seller a termination fee of \$1.0 billion. Under the terms of the Designation Agreement, the Company has agreed to bear its ratable portion of this termination fee in the event actions of both the Buyer and the Company resulted in the termination fee becoming payable. However, if the actions of only one of the Buyer or the Company gave rise to the Buyer's obligation to pay the termination fee, then that party will be responsible for the full termination fee. Under the Designation Agreement, the Buyer and the Company will share other transaction expenses ratably in accordance with their relative purchase prices under the Transaction Agreement, but any expenses that solely relate to the specific entities being acquired by the Buyer or the Company will be solely bome by that party. The Designation Agreement also provides for the allocation of certain other rights and responsibilities of the parties. The Company expects the closing of the acquisition of the Portfolio to occur in September or October 2019, subject to certain closing conditions. There is no assurance that the Company will close the acquisition of the Portfolio on the terms described above or at all.

#### CAUTIONARY LANGUAGE CONCERNING FORWARD-LOOKING STATEMENTS

Information set forth in this Current Report on Form 8-K contains forward-looking statements within the meaning of the federal securities laws and the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to a number of risks and uncertainties. A discussion of factors that may affect future results is contained in the Company's Registration Statement on Form S-11 (File No. 333-225566) and in the Company's annual report on Form 10-K for the year ended December 31, 2018, as such factors may be updated from time to time in the Company's filings with the Securities and Exchange Commission. The Company disclaims any obligation to update forward-looking statements, except as may be required by law.

#### Item 7.01. Regulation FD Disclosure.

A press release announcing the signing of the Transaction Agreement is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits

(d) Exhibits:

Exhibit No. Description

99.1 Press Release dated June 2, 2019.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: June 3, 2019

BLACKSTONE REAL ESTATE INCOME TRUST, INC.

By: /s/ Leon Volchyok
Name: Leon Volchyok
Title: Chief Legal Officer, Chief Compliance Officer and Secretary

#### Blackstone to Buy U.S. Logistics Assets from GLP for \$18.7 Billion

Deal will be the largest-ever private real estate transaction globally

Singapore and New York, June 2, 2019 – GLP and Blackstone today announced that they have entered into an agreement for Blackstone to acquire assets from three of GLP's U.S. funds for a purchase price of \$18.7 billion. This overall transaction totals 179 million square feet of urban, infill logistics assets, nearly doubling the size of Blackstone's existing U.S. industrial footprint. Blackstone Real Estate's global opportunistic BREP strategy will acquire 115 million square feet for \$13.4 billion and its income-oriented non-listed REIT, Blackstone Real Estate Income Trust (BREIT), will acquire 64 million square feet for \$5.3 billion.

Ken Caplan, Global Co-Head of Blackstone Real Estate, commented: "Logistics is our highest conviction global investment theme today, and we look forward to building on our existing portfolio to meet the growing e-commerce demand. Our global scale and ability to leverage differentiated investment strategies allowed us to provide a one-stop solution for GLP's high quality portfolio."

Alan Yang, Chief Investment Officer of GLP, said: "GLP was able to leverage our deep operating expertise and global insights in the logistics sector to build and grow an exceptional portfolio. We are proud of the business our teambuilt and are confident it will continue to flourish under Blackstone's leadership."

Frank Cohen, Chairman and CEO of BREIT, said: "These properties are a complementary addition to our stabilized commercial real estate portfolio, which is oriented toward our highest conviction themes, such as logistics."

Established in Singapore, GLP is a global investment manager with \$64 billion assets under management in real estate and private equity funds. Its real estate fund platform is one of the largest in the world, spanning 785 million square feet. GLP entered the U.S. real estate market in 2015 and through a series of major acquisitions became the second-largest owner of logistics real estate assets in the country by aggregating high-quality, modern logistics assets across 36 major markets. GLP will remain invested in the U.S. across real estate, technology, and credit and is committed long-term to the U.S. market.

Blackstone's real estate business has approximately \$140 billion in investor capital under management. It operates around the globe with investments and people in North America, Europe, Asia and Latin America. Blackstone is one of the leading owners of logistics properties today with assets in North America, Europe and Asia. In the U.S., Blackstone built and sold Indoor and successfully replicated this strategy with Logicor in Europe. Inclusive of this transaction, Blackstone has acquired over 930 million square feet of logistics globally since 2010.

Kirkland & Ellis served as legal counsel to GLP and Eastdil Secured LLC, Citigroup Global Markets Inc. and Goldman Sachs served as financial advisors to GLP. BofA Merrill Lynch, Barclays, Deutsche Bank, J.P. Morgan and Morgan Stanley & Co. LLC served as financial advisors to Blackstone. Citigroup Global Markets Inc., Eastdil Secured LLC and Goldman Sachs & Co. LLC served as Blackstone's financing advisor. Simpson Thacher & Bartlett served as legal counsel to Blackstone.

#### About GLP

GLP is a leading global investment manager specializing in logistics and related technology investments, with \$64 billion of assets under management in real estate and private equity funds around the world. The Company's real estate fund platform is one of the largest in the world, spanning 73 million square meters (785 million square feet). In 2019, GLP was recognized by Private Equity Real Estate (PERE) as Global Firm of the Year and Logistics Investor of the Year.

#### **About Blackstone Real Estate**

Blackstone is a global leader in real estate investing. Blackstone's real estate business was founded in 1991 and has approximately \$140 billion in investor capital under management. Blackstone's real estate portfolio includes hotel, office, retail, industrial and residential properties in the US, Europe, and Asia. Blackstone real estate also operates Blackstone Real Estate Income Trust (BREIT), a leading perpetual-life, monthly NAV REIT that seeks to invest in stabilized, income-generating U.S. commercial real estate across the key property types, including multifamily, industrial, retail and hotel assets, and to a lesser extent in real estate-related securities.

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